



# 10th ANNUAL REPORT 2016-17



**RELIGARE**  
Values that bind

Health  
Insurance

*Ab Health Hamesha*



## Religare Health Insurance Company Limited

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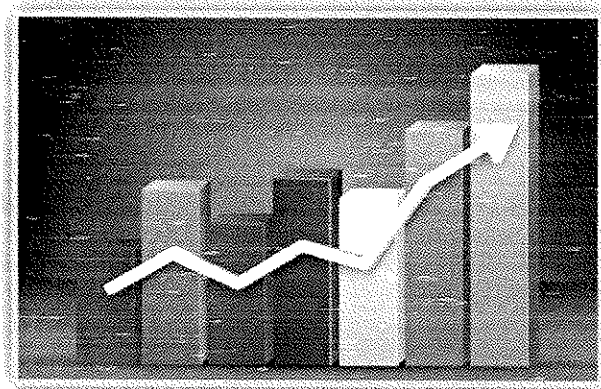
## DIRECTOR'S REPORT

Dear Members,

Religare Health Insurance Company Limited

Your Directors have pleasure in presenting the 10<sup>th</sup> Annual Report together with the Audited Financial Statements of the Company for the financial year ended March 31, 2017.

### FINANCIAL RESULTS



(Rs. in Crores)

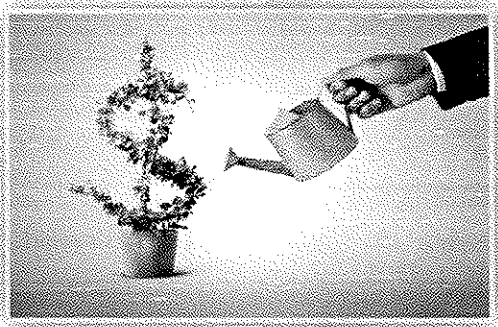
Particulars	2016-17	2015-16
Gross Written Premium	726.06	503.32
Net Written Premium	527.20	359.67
<b>Net Earned Premium (A)</b>	<b>484.00</b>	<b>287.72</b>
Net Incurred Claims (B)	244.51	164.72
Net Commission (C)	(43.02)	(24.58)
Expenses (D)	325.24	260.32
Investment & Other Income (E)	44.88	33.90
Profit / (Loss) Before Tax (A-B-C-D+E)	2.15	(78.84)
Provision for tax	0	0
Profit / (Loss) After Tax	2.15	(78.84)

### FUTURE OUTLOOK



In Financial year 2017-18, the industry is expected to grow at a steady pace in line with the growth seen in FY 2016-17. To achieve this, your Company plans to focus on increasing its distribution footprints through various Channels such as Agency, Banks, Brokers and Online.

### INVESTMENTS



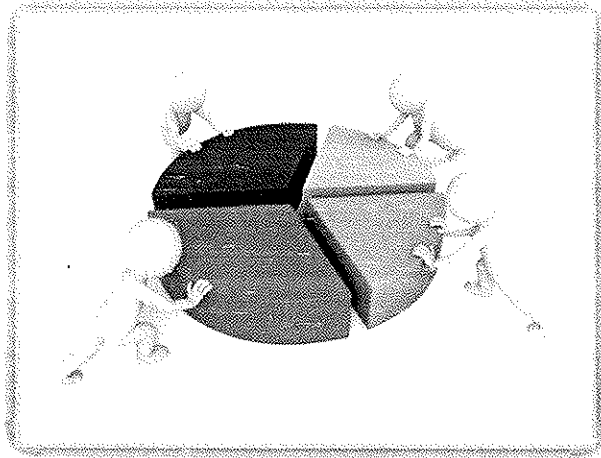
Your company has made Investments in compliance with IRDAI Investment Regulations and total Asset under management as on 31st March, 2017 stands at Rs. 606.81 Crore (including deposit with banks amounting to Rs. 78.02 Crore).

### TRANSFER TO RESERVES



Your Company had not transferred towards the reserves and surplus during the financial year 2016-2017.

## SHARE CAPITAL



The authorized share capital of your Company has been raised to Rs. 800,00,00,000 (Rupees Eight Hundred Crores only) divided into 80,00,00,000 equity shares (Eighty Crores only) of Rs. 10/- each (Rupees Ten only) from Rs. 500,00,00,000 crores (Rupees Five Hundred Crores only) divided into 50,00,00,000 (Fifty Crores only) of Rs. 10/- each (Rupees Ten only).

During the year your Company has raised Rs. 47,51,74,450 (Rupees Forty Seven Crores Fifty One Lac Seventy Four Thousand Four Hundred and Fifty only) by allotting 4,75,17,445 (Four Crore Seventy Five Lac Seventeen Thousand Four Hundred and Forty Five only) equity shares of Rs. 10 each in three tranches to the existing shareholders in the existing ratio. Further, the Company has also allotted 21,62,032 (Twenty One Lac Sixty Two Thousand and Thirty Two only) Equity Shares of Rs. 10/- each to employees of the holding Company pursuant the exercise of the ESOP options, the details of which are given as below:

Date of allotment	Mode of increase in capital	No. of shares allotted	Amount	Paid Up capital (In Rupees)
June 30, 2016	Preferential Issue of shares to the existing shareholders	2,37,50,000 (Two Crore Thirty Seven Lac Fifty Thousand only) Shares of Rs.10 each	23,75,00,000 (Rs. Twenty Three crores Seventy Five Lacs only)	498,82,00,000
July 26, 2016	ESOP allotment to Ex-employee	4,00,000 ( Four Lac) Shares of Rs. 10 each	40,00,000 (Rs. Forty Lac only)	499,22,00,000
November	ESOP allotment to	3,33,300 (Three Lac	33,33,000 (Rs.	499,55,33,000

24, 2016	Ex-employee	Thirty Three Thousand Three Hundred) shares of Rs. 10 each	Thirty Three Lac Thirty Three Thousand only)	
March 03, 2017	Right Issue to the existing shareholders in their existing ratio	94,67,318 ( Ninety Four Lac Sixty Seven Thousand Three Hundred and Eighteen) Shares of Rs. 10 each	9,46,73,180 (Rs. Nine Crore Forty Six Lac Seventy Three Thousand One Hundred and Eighty only)	509,02,06,180
March 31, 2017	Right Issue to the existing shareholders in their existing ratio	1,43,00,127 ( One Crore Forty Three Lac One Hundred and Twenty Seven ) shares of Rs. 10 each	14,30,01,270 ( Rs. Fourteen Crores Thirty Lac One Thousand Two Hundred and Seventy only)	523,32,07,450
March 31, 2017	ESOP allotment to Employees of Holding Company	14,28,732 ( Fourteen Lac Twenty Eight Thousand Seven Hundred and Thirty Two) Shares of Rs. 10 each	1,42,87,320 ( Rs. One Crore Forty Two Lac Eighty Seven Thousand Three Hundred and Twenty only)	524,74,94,770

The paid up equity share capital of your Company as on March 31, 2017 is Rs. 524,74,94,770 (Rupees Five Hundred and Twenty Four Crores Seventy Four Lac Ninety Four Thousand Seven Hundred and Seventy Only) divided into 52,47,49,477 (Fifty Two Crore Forty Seven Lac Forty Nine Thousand Four Hundred and Seventy Seven Only) of Rs. 10 each (Rupees Ten each only).

#### RURAL & SOCIAL SECTOR OBLIGATION

Your Company has complied with the requirements of the IRDAI Regulations on Rural and Social Sector obligations.

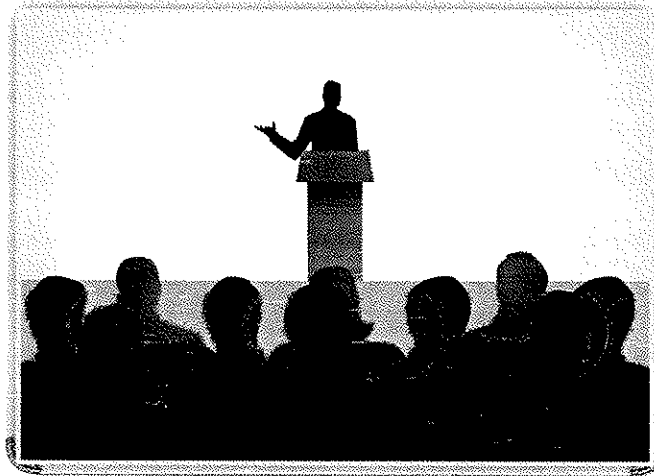
#### DIVIDEND

Your Company was able to achieve break-even point and a profit of 2.15 Crores in FY 2016-17 only. Since the Company is in the growing phase, the Company would require more capital in order to grow the business in the coming years.

#### MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY

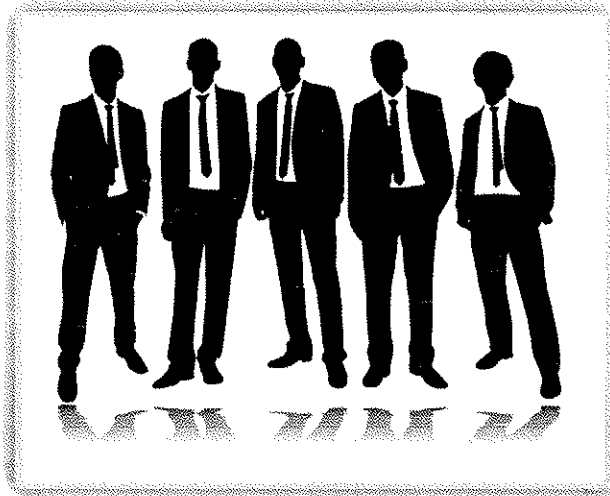
There has been no material change and commitment which will affect the financial position of the Company.

## STATEMENT ON THE AFFAIRS OF THE COMPANY



- Section 3A of the Insurance Act, 1938 has been amended by the Insurance Laws (Amendment) Act, 2015 to remove the process of annual renewal of the Certificate of Registration issued to Insurers under Section 3 of the Insurance Act, 1938. However, it has been stated that Insurers shall continue to pay such annual fee as may be prescribed by the Regulations. Insurance Regulatory Development Authority of India (“IRDAI”) in line with the above amendment issued a general circular stating that Certificate of Registration of the Insurers renewed in 2014, expiring in March 2015, shall continue to be in force from April 1, 2015 subject to payment of renewal fee. Your Company had paid the renewal fee.
- During its fourth year and third full fiscal year of operations, your Company has focused on developing its people and management strength, customer-led processes, scalable infrastructure and distribution capabilities.
- With a bouquet of multiple products across retail and group categories, your Company has products for each segment such as health, personal accident, critical illness, travel, excess of loss and maternity. Your Company has been servicing across country with network of 61 branches.
- During financial year 2016-17, your Company has under-written premium of Rs. 726.06 Crores.
- Total employee strength of your Company as on 31st March 2017 is 4311.
- Your Company has tied up with more than 5100 hospitals to facilitate cashless services to its customers.
- All retail claims are managed by in-house Claims team.
- Since the geographical spread of Group policies is vast, your Company has tied up with Third Party Administrators to service claims registered against selective Group policies.

**DIRECTORS**



The composition of the Board of Directors of your Company is in conformity with the requirements of Corporate Governance Guidelines issued by IRDAI and the Companies Act, 2013. As on March 31, 2017, the Board of Directors of the Company consists of 7 Directors comprising a Managing Director & CEO and remaining 6 are other Directors as follows:



As per the rotation policy agreed between the Company and its shareholders, during the year Mr. Awadhesh Kumar Dixit, Nominee from Union Bank of India was appointed as Nominee Director on July 26, 2016 for a period of six (6) months and his tenure was completed on September January 25, 2017.



Post completion of the tenure of Mr. Awadhesh Kumar Dixit, Mr. Dandu Venkata Subramanya Varma, Nominee from Corporation Bank of India was appointed as Bank Nominee Director on February 06, 2017 for a period of six (6) months.

During the year, Mr. Kamlesh Dangi and Mr. Sunil Godhwani, Directors of the company stepped down from the Board of Directors and various committees w.e.f. April 27, 2016 and November 03, 2016 respectively.

Further, during the year, the members in its last Annual General Meeting held on May 31, 2016 approved the appointment of Mr. Pervez Bajan as a Director of the Company liable to retire by rotation. The company had received requisite declaration and disclosures under the Companies act, 2013 from Mr. Pervez Bajan. Thereafter, Mr. Pervez had resigned from the Board w.e.f. September 02, 2016.

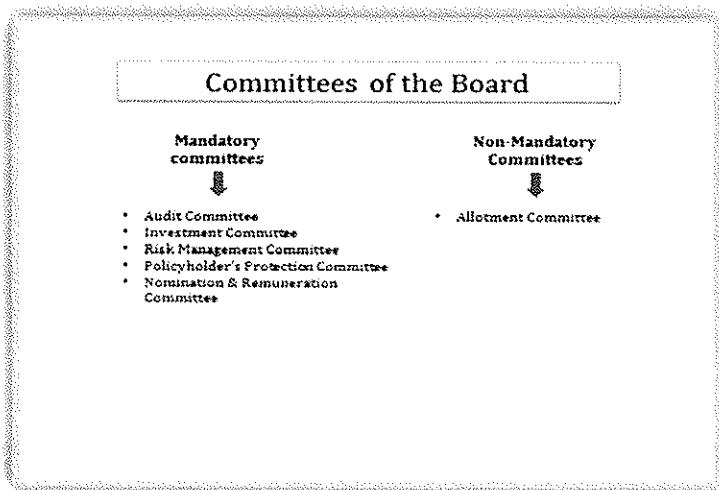
Additionally during the year, Mr. Shivinder Mohan Singh was appointed as an Additional Non-Executive Director on the Board of the Company through Resolution by Circulation passed by the Board of Directors on September 22, 2016. The Board has recommended to regularize Mr. Shivinder Mohan Singh as Non-Executive Director liable to retire by rotation.

The Director of the Company is liable to retire by rotation in accordance to the provision of the Companies Act, 2013 and as approved by the Board.

The Company had also received all the requisite disclosures and declarations from the directors as required under the Companies Act, 2013 and IRDAI Corporate Governance guidelines.

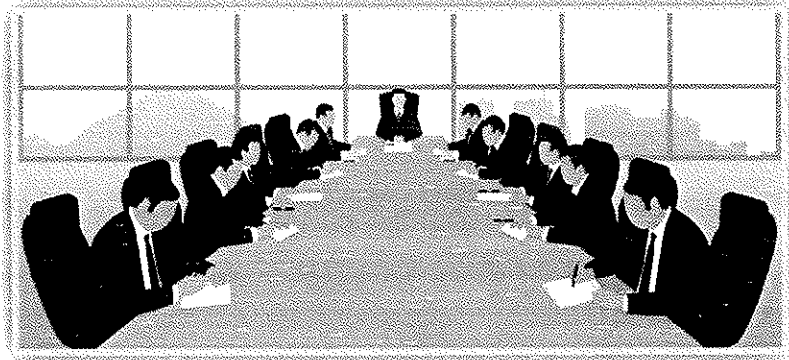
### COMMITTEES OF THE BOARD

Your Company has constituted following mandatory and non-mandatory Committees as required under the Corporate Governance Guidelines issued by Insurance Regulatory & Development Authority of India (IRDAI).



All decisions pertaining to the constitution of the Board Committees, appointment of members and fixation of terms of reference of the Committees are taken by the Board of Directors.

**MEETINGS OF THE BOARD AND ITS COMMITTEES**



Details of the composition, qualification, field of specialization, status of Directorships, meetings held during the financial year 2016-2017 and the attendance at each meeting of the Board and its Committees are as under:

**BOARD OF DIRECTORS**

During the year, your Company held four (4) Board Meetings i.e. on April 28, 2016, July 26, 2016, October 24, 2016 and February 06, 2017. The brief details are as under:

No.	Name of the Director	Qualification	Field of specialization	Category	No. of meetings attended
1	Mr. Anuj Gulati	B. Tech, IIT Delhi, PGDBM, IIM Bangalore	Insurance Sector	Managing Director & CEO	4
2	Mr. Ravi Mehrotra	B.Com. PGDBM	Finance & General Management	Non-Executive Director	4
3	Mr. Sham Lal Mohan	B.Sc. Mechanical Engg. and AIII (General), Insurance Institute of India, Mumbai	Insurance Sector	Independent Director	4
4.	Lt. Gen. (Retd.) S. S. Mehta	M. Sc. (Defence Studies)	Defence	Independent Director	4
5.	Ms. Hiroo Mirchandani	B.Com(Hon.), MBA	Consulting and Advisory	Independent Director	4
6.	Mr. Shivinder Mohan Singh*	Master In Healthcare Sector Management from Fuqua School of Business, Duke University, U.S.A. in the year 2000 Bachelor of Arts, Mathematics (Honours) from University of Delhi,	Healthcare	Additional Director	2

		India in the year 1996			
7	Mr. D. V. S. Varma**	Certified Associate of Indian Institute of Bankers. Bachelor degree in Agriculture and Post Graduate in Personal Administration. Also Post Graduate diploma in Industrial Relations, Personnel Management and Labour Welfare.	Banking services	Bank Nominee Director	1
8	Mr. A. K. Dixit***	MA in Arts, Certified Associate of the Indian Institute of Banking and Finance ( part-I)	Banking services	Bank Nominee Director	2
9	Mr. Sunil Godhwani****	Graduate in Chemical Engg., M.B.A	Finance	Director	0
10	Mr. Pervez Bajan*****	Member of ICAI	Finance	Director	1

\*Appointed as an Additional Director on September 22, 2016

\*\*Appointed as a Bank nominee director on February 06, 2017

\*\*\*Appointed as Bank Nominee Director w.e.f. July 26, 2016 and completed his tenure on January 25, 2017

\*\*\*\*Resigned from the Company w.e.f. November 03, 2016

\*\*\*\*\* Appointed as an additional director on April 28, 2016 and resigned from the Company w.e.f. September 02, 2016.

#### AUDIT COMMITTEE

Audit Committee has been functioning as per the provisions of the Companies Act, 2013 and the Corporate Governance guidelines issued by IRDAI. The major role of the Audit Committee is to oversee the financial statements, financial reporting, statement of cash flow; disclosure processes both on an annual and quarterly basis.

During the year, the Committee held four (4) meetings i.e. on April 28, 2016, July 26, 2016, October 24, 2016 and February 06, 2017. The details are as under:

Sr. No.	Name of the member	No. of meetings attended
1	Mr. S. L. Mohan	4
2	Lt. Gen. (Retd.) S. S. Mehta	4
3	Mr. Ravi Mehrotra	3
4	Ms. Hiroo Mirchandani	4
5	Mr. Sunil Godhwani *	0

\*Resigned from the Company w.e.f. November 03, 2016.

#### INVESTMENT COMMITTEE

The Investment Committee has been functioning in accordance with Corporate Governance guidelines issued by IRDAI, the Committee's role is to manage the investment out of the

policyholders' funds, laying down overall investment policy and operational framework for investment operations of the Company. During the year, the Committee held four (4) meetings i.e. on April 28, 2016, July 26, 2016, October 24, 2016 and February 06, 2017. The details are as under:

Sr. No.	Name of the member	No. of meetings attended
1	Mr. Ravi Mehrotra	3
2	Mr. Anuj Gulati	4
3	Mr. A. K. Dixit*	1
4	Mr. Pankaj Gupta	4
5	Mr. Nitin Katyal	4
6	Mr. Joydeep Saha**	1
7	Mr. D. V. S. Varma***	0
8	Mr. Manish Dodeja****	2

\*Appointed in Committee on July 26, 2016 as a Bank Nominee Director and tenure completed on January 25, 2017.

\*\* Resigned w.e.f. June 10, 2016

\*\*\*Appointed as Bank Nominee Director in the Board Meeting held on February 06, 2017

\*\*\*\* appointed in Committee w.e.f. July 26, 2016

#### RISK MANAGEMENT COMMITTEE

The Risk Management Committee has been functioning in accordance with Corporate Governance guidelines issued by IRDAI, the major role of the Committee is to assist the Board in effective operation of the risk management system. During the year the Committee held four (4) meetings i.e. on April 28, 2016, July 28, 2016, October 24, 2016 and February 06, 2017. The details are as under:

Sr. No.	Name of the member	No. of meetings attended
1	Mr. S. L. Mohan	4
2	Mr. Ravi Mehrotra	3
3	Mr. Anuj Gulati	4
4	Mr. Pervez Bajan*	1
5	Mr. Shivinder Mohan Singh **	0

\* Appointed as an additional director on April 28, 2016 and resigned from the Company w.e.f. September 02, 2016

\*\*Appointed w.e.f. September 22, 2016

#### POLICYHOLDERS PROTECTION COMMITTEE

The Policyholders Protection Committee has been functioning in accordance with Corporate Governance guidelines issued by IRDAI, the major role of the Committee is to put in place the proper procedures and effective mechanism to address complaints and grievance of policyholders. During the year, the Committee held four (4) meetings i.e. on April 28, 2016, July 26, 2016, October 24, 2016 and February 06, 2017, the details are as under:

Sr. No.	Name of the member	No. of meetings attended
1	Lt. Gen. (Retd.) S. S. Mehta	4
2	Mr. Anuj Gulati	4

3	Mr. Pervez Bajan*	1
4	Ms. Hiroo Mirchandani	4
5	Mr. Shivinder Mohan Singh**	0
6	Mr. Sunil Godhwani***	0

\* Appointed as an additional director on April 28, 2016 and resigned from the Company w.e.f. September 02, 2016

\*\* Appointed on September 22, 2016

\*\*\* Resigned w.e.f. November 03, 2016

#### NOMINATION/ REMUNERATION COMMITTEE (formerly known as Remuneration /Compensation Committee)

Nomination/ Remuneration Committee (formerly known as Remuneration/Compensation Committee) has been functioning pursuant to the Companies Act, 2013 and Corporate Governance guidelines issued by IRDAI. It's one of the major role is to determine the remuneration and compensation packages for the CEO and approve the compensation philosophy for employees of the Company. During the year, the Committee held three (3) meetings i.e. on April 28, 2016, October 24, 2016 and February 06, 2017, the details are as under:

Sr. No.	Name of the member	No. of meetings attended
1.	Lt. Gen. (Retd.) S.S. Mehta	3
2.	Mr. S. L. Mohan	3
3.	Mr. Shivinder Mohan Singh*	0
4.	Mr. Sunil Godhwani**	0

\* Appointed on September 22, 2016

\*\* Resigned w.e.f. November 03, 2016

#### ALLOTMENT COMMITTEE

The major role of the Committee is to assist the Board in the allotment of shares. During the year the Committee held eight (8) meetings i.e. on June 03, 2016, June 30, 2016, July 26, 2016, September 01, 2016, September 22, 2016, November 24, 2016, January 27, 2017, March 03, 2017. The details are as under:

Sr. No.	Name of the member	No. of meetings attended
1	Mr. Anuj Gulati	8
2	Mr. Shivinder Mohan Singh*	3
3	Mr. Pervez Bajan**	3
4	Mr. Sunil Godhwani***	2

\* Appointed on September 22, 2016

\*\* Appointed as an additional director on April 28, 2016 and resigned from the Company w.e.f. September 02, 2016

\*\*\* Resigned w.e.f. November 03, 2016

**KEY MANAGERIAL PERSONNEL (KMP)**



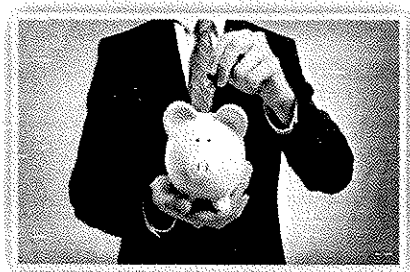
The Board in its meeting held on April 30, 2014 had designated Mr. Anuj Gulati, Managing Director & CEO, Mr. Pankaj Gupta, Chief Financial Officer and Mr. Pratik Kapoor, Company Secretary as KMPs of the Company in accordance to the Companies Act, 2013.

Further, the Board in its meeting held on July 26, 2016 had designated the following as the KMPs of the Company in accordance to the IRDAI revised Corporate Governance Guidelines:

S.No.	Name of Key Managerial Person (KMP)	Designation
1	Anuj Gulati	Managing Director & CEO
2	Pankaj Gupta	Chief Financial Officer
3	Ajay Shah	Chief Marketing Officer
4	Chandrakant Mishra	Head – Institutional Business
5	Manish Dodeja	Chief Risk Officer
6	Anoop Singh	Chief Compliance Officer
7	Sanjeev Meghani	Head –Human Resources
8	Nitin Katyal	Chief Investment Officer
9	Bhawana Jain	Chief of Internal Audit
10	Pratik Kapoor	Company Secretary
11	Irvinder Singh Kohli	Appointed Actuary*

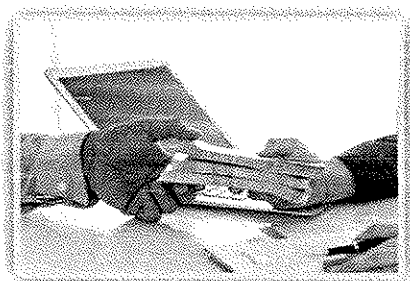
\*IRDAI approval received on April 13, 2017

### DEPOSITS



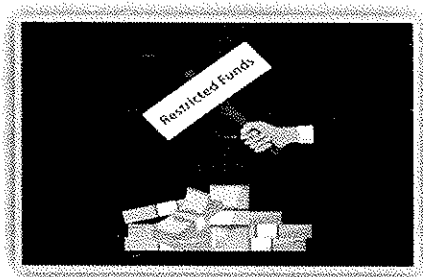
Your Company has neither invited nor accepted any deposits from the public during the year under review with the meaning of Section 73 of the Companies Act, 2013 read with Companies (Acceptance of Deposits) Rules, 2014.

### LOANS AND INVESTMENT



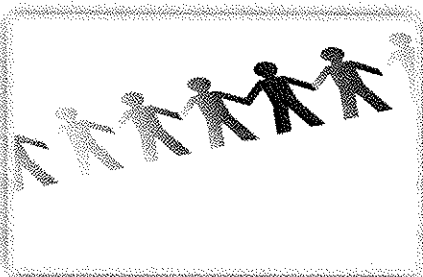
Section 186 of the Companies Act, 2013 is not applicable on the Company being Insurance Company.

### RESTRICTIONS ON PURCHASE BY COMPANY OR GIVING LOANS BY IT FOR PURCHASE OF ITS SHARES.



The Company had not provided Loans to any person to purchase or subscribe for fully paid up shares in the Company or its holding Company.

### RELATED PARTY TRANSACTIONS



All related party transactions that were entered into during the financial year were on arm's length basis and were in the ordinary course of business. There were no materially significant related party transactions made by the company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.

## CORPORATE SOCIAL RESPONSIBILITY



Section 135 of the Companies Act, 2013 is not applicable on the Company.

## DIRECTOR'S APPOINTMENT POLICY AND POLICY ON REMUNERATION OF DIRECTORS

The Board of Directors in its meeting held on October 24, 2016 had adopted the Director's Appointment Policy and Policy on Remuneration of Directors. This policy has been framed as per requirement of Sections 134, 178, Schedule IV of the Companies Act, 2013 read with applicable Regulations under the Act. The said policy was further reviewed in the meeting of Board of Directors held on October 24, 2016. The Salient features of the Policy are as follows:

The Nomination & Remuneration Committee (NRC) of the Company determines the criteria of appointment to the Board and is vested with the authority to identify candidates for appointment to the Board of Directors. The NRC, along with the Board, on continuous basis will review appropriate skills, characteristics and experience required by the Board as a whole and its individual members.

In evaluating the suitability of individual Board member, the NRC will take into account multiple factors, including general understanding of the business, education, professional background, personal achievements, etc. Few important criteria against which each prospective candidate will also be evaluated are personal and professional ethics, integrity and values.

The NRC will evaluate each prospective candidate with the objective of having a group that best enables the success of the company's business.

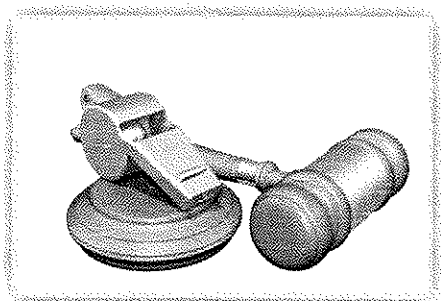
The form and amount of director remuneration will be recommended by the NRC to the Board for approval within the maximum amount permissible under the law. Employee directors will not be paid for Board membership in addition to their regular employee compensation.

The NRC will conduct a review of director compensation on a periodic basis to ensure directors of the Company are compensated effectively in a manner consistent with the strategy of the Company, and to further ensure that the Company will be able to attract, retain and reward those who contribute to the success of the Company.

The Board and Committee(s) members in its meeting held on April 28, 2016, evaluated the Board and the Committee(s). Also, in the Board Meeting, the Peer Evaluation was done on April 28, 2016.



### VIGIL MECHANISM ESTABLISHED BY THE COMPANY



The Board of Directors in its meeting held on October 31, 2014 adopted the Whistle Blower Policy of the Company. Lt. Gen. (Retd.) S. S. Mehta, Independent Director – Chairman of the Audit Committee was appointed as Ombudsman of the Company. The said policy was reviewed from time to time.

#### The Objective of the Policy:

- ✓ The Company is committed to adhere to the highest standards of ethical, moral and legal conduct of business operations. To maintain these standards, the Company encourages disclosures by its stakeholders who have concerns about any suspected misconduct.
- ✓ The disclosures made under this policy could pertain to concerns about possible irregularities, governance weaknesses, financial reporting issues, violation of law, unethical practices or gross misconduct by the employees of the Company that can lead to financial loss and/ or reputational risk to the organization.

The Company had received one case during the FY 2016-2017 which was thoroughly investigated and closed.

### DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT THE WORK PLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013



The Company has in place an Anti-Harassment and Grievance Policy ('Policy') in line with the requirements of The Sexual Harassment of Women at the Work Place (Prevention, Prohibition and Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set-up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are

covered under the Policy. The following is a summary of sexual harassment complaints received and disposed off during the year 2016-17:

- a) No. of complaints received: 1
- b) No. of complaints disposed off: 1

EMPLOYEES STOCK OPTION SCHEME

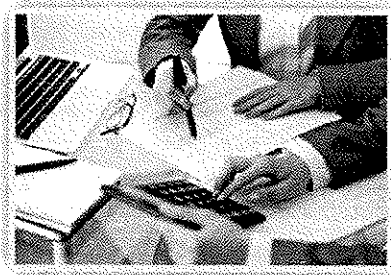


The details of the Employees Stock Option Scheme of the Company are as under:

<b>PARTICULARS</b>	<b>DETAILS</b>
Options granted	57,81,675 (Granted in FY16-17)
Options vested	4,44,42,802
Options exercised	22,32,032*
The total no. of shares arising as a result of exercise of option	22,32,032*
Options lapsed	33,85,425 (includes lapsed & cancelled both)
The exercise price	Rs. 10 for all others For CEO Performance Pool- Per share price arrived by dividing following at time of exit event a. capital invested each year grown at 13% till exit event (compounded growth) by b. fully diluted share capital
Variation of terms of options	As per various schemes approved by the members in Annual General Meeting held on July 25, 2014
Money realized by exercise of options	2,23,20,320*
Total no. of options in force	6,73,71,853
Employee wise details of options granted:	
(i) Key Managerial Personnel	CEO- 27,15,284 (Granted in FY16-17) CFO- 2,89,750 (Granted in FY16-17)
Any other employee who receives a grant of options in any one year of option amounting to 5% or more of options granted during that year	Only CEO
Identified employees who were granted option, during any one year, equal to or exceeding 1% of the issued capital( excluding outstanding warrants and conversations) of the company at the time of grant.	Nil

\*including 70,000 ESOPs issued in FY 2015-2016

## AUDITORS



In accordance to the IRDAI Corporate Governance guidelines issued on May 18, 2016, and Section 139 of Companies Act, 2013, the Company is required to appoint two statutory auditors on a joint basis at a General Meeting who shall hold office from the conclusion of that meeting till the conclusion of the sixth meeting and can be reappointed for maximum two terms of five consecutive years.

The current statutory auditors i.e. M/s T. R. Chadha & Co. LLP, Chartered Accountants shall be completing the tenure of 5 years at the forthcoming Annual General Meeting and M/s S. P. Chopra & Co. Chartered Accountants shall complete the tenure of 1 year at the forthcoming Annual General Meeting.

In accordance to the guidelines, and as per the discussion in the Board Meeting, it was proposed to re-appoint M/s T. R. Chadha & Co. LLP and M/s S. P. Chopra & Co. as joint Statutory Auditors of the Company for a period of five years, who retire at the conclusion of the ensuing Annual General Meeting and have confirmed their eligibility and willingness to accept the office of the Statutory Auditors, if re-appointed.

The Auditors have furnished a certificate of their eligibility for re-appointment under Section 141 of the Companies Act, 2013 and has also provided the declaration in Form A1 as prescribed by the IRDAI Corporate Governance guidelines indicated their willingness to hold the said office.

The Board recommends the re-appointment of M/s T R Chadha & Co. LLP, Chartered Accountants and M/s. S. P. Chopra & Co., Chartered Accountants as Joint Statutory Auditors of your Company.

## AUDITORS' REPORT



The observations of the Auditors in their report read together with the Notes on Accounts are self-explanatory and therefore, in the opinion of the Directors, do not call for any further explanation.

**SECRETARIAL AUDIT**



Pursuant to the provisions of Section 204 of the Companies Act, 2013 and Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, your Company has appointed PI & Associates, Practicing Company Secretaries to undertake the Secretarial Audit of the Company for the financial year 2016-17. The Report of the Secretarial Audit Report is enclosed as **Annexure A**. The observations of the Auditors in their report read together with the Notes on Accounts are self-explanatory and therefore, in the opinion of the Directors, do not call for any further explanation.

**INTERNAL CONTROLS**



Your Company has adequate system of Internal control in place.

Internal Financial Controls are part and partial of process and system procedures. It is being monitored by the Company on frequent basis.

**RISK MANAGEMENT**



Risk Policy of the Company has been approved and reviewed by the Board. Policy elaborates the detail description of type of risk and its monitoring plan. As a process, key risk to which Company is exposed during the quarter is placed and discussed in the Risk Committee Meeting and the same is updated to the Board.

### DIRECTOR'S RESPONSIBILITY STATEMENT

In accordance with the requirements of Section 134(5) of the Companies Act, 2013 the Board of Directors hereby state and confirm that:

- a) In the preparation of the annual accounts for the year ending March 31, 2017, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- b) The directors had selected such accounting policies and applied them consistently and made judgements and estimated that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the company for that period;
- c) The directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The directors had prepared the annual accounts on a going concern basis; and
- e) ~~The directors, in the case of a listed company, had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; (not applicable on our company)~~
- f) The directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### EXTRACT OF ANNUAL RETURN

The details forming part of the extract of the Annual Return in **Form MGT 9** is annexed herewith as **Annexure B**

### DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS



There has been no order passed by any Regulator, Court or Tribunal against the Company which can impact its going concern status and company's operation in future.

### CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION



Your Company is not engaged in manufacturing activities and, therefore, the particulars as required under the Companies Act, 2013 regarding Conservation of Energy, Research and Development and Technology Absorption are not applicable.

### FOREIGN EXCHANGE EARNINGS AND OUTGO



The Foreign Exchange earned in terms of actual inflows during the year 2016-2017 is Rs. 0.13 Crore and the Foreign Exchange outgo in terms of actual outflows during the year 2016-2017 is Rs. 2.42 Crores.

### FORMAL ANNUAL EVALUATION



The Board of Directors in its meeting held on January 23, 2015 had adopted the Board Evaluation policy in accordance with Sections 134, 178 and Schedule IV of the Companies Act, 2013 ("Act") read with applicable Regulations under the Act. The Salient feature of the Policy is as follows:

The performance evaluation framework consists of three parts as per below:

- Performance Evaluation of Committees
- Performance Evaluation of the Board as a whole
- Performance Evaluation of Individual Directors

### Performance Evaluation of the Committees and Board as a whole

- The Board had carried out annual evaluation of its Committees and Board through self-evaluation Form which was circulated by the Board Designee prior to the Committee Meeting(s) and Board Meeting.
- The evaluation form consisted of certain criteria's on the basis of which individual Director's rated the respective Committee(s) and the Board.
- The Board Designee then tabulated the results and shares the summary report with the Committee(s) members and the Board. The summary report included the score against each of the evaluation criteria & verbatim comments without any names.
- The Committee(s) and the Board discussed the individual feedback, broad & common areas that were working well and those that need attention.
- The Board Designee also presented the summary report to the Board of the all the Committee(s) and the Board in the Annual Board Meeting.

### Performance Evaluation of Individual Directors

- The Board and NRC carried out performance evaluation of individual directors through peer evaluation of each Board member during the Annual Board Meeting itself. The Chairman of the Board initiated the evaluation process where each Board member evaluated each of their colleagues on the Board.
- During the Annual Board Meeting, each Board member was given an evaluation form to rate each of their colleagues on the Board. The Board members does not have to disclose his/her name on the evaluation form.
- Once all the evaluation forms were placed in designated envelopes, each Board member will have the opportunity to go through their own peer evaluation scores during the meeting itself.

Last year, the Board members and Committee members evaluated the Board and the Committee respectively and also evaluated the peer directors.

### PARTICULARS OF EMPLOYEES



The information required pursuant to Section 197 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company has been attached as **Annexure C**.

**CERTIFICATION UNDER IRDAI CORPORATE GOVERNANCE GUIDELINES**

As per the revised IRDAI Corporate Governance guidelines issued by IRDAI on May 18, 2016, Annual report of insurers will have a separate certification from the compliance officer in the prescribed format.

Accordingly, a Certificate for compliance of the Corporate Governance Guidelines is enclosed as **Annexure D**.

**ACKNOWLEDGEMENT**

The Board wishes to place on record its sincere appreciation for the continued assistance, support and co-operation extended to your Company by the Shareholders, Insurance Regulatory and Development Authority of India, the auditors of your Company, Banks, other Government Authorities, Distribution Partners and Employees during the year under review and look forward to their continued support in the future.

**By order of the Board of Directors  
For Religare Health Insurance Company Limited**

Sd/-

**Lt. Gen. (Retd.) S. S. Mehta  
Director**

Sd/-

**Anuj Gulati  
Managing Director & CEO**

**Place: Noida  
Dated: April 29, 2017**



**SECRETARIAL AUDIT REPORT**

FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH, 2017

*[Pursuant to section 204(1) of the Companies Act, 2013 and Rule no.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]*

**SECRETARIAL AUDIT REPORT**

FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH, 2017

To,

The Members,

**Religare Health Insurance Company Limited**

(U66000DL2007PLC161503)

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Religare Health Insurance Company Limited (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company, books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31<sup>st</sup> March, 2017, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent based on the management representation letter/ confirmation, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31<sup>st</sup> March, 2017, according to the provisions of:

- (i) The Companies Act, 2013 ('the Act') and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder; **(not applicable)**

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**CORPORATE OFFICE**

D-28 South Extn. Part-I, New Delhi - 110049 India | T : +91 11 40622200 | F : +91 11 40622201 | E : info@piassociates.co.in

**LOCATIONS**

Bengaluru | Bhubaneshwar | Hyderabad | Indore | Kolkata | Pune | Trivandrum | Lucknow | Ludhiana | Vadodara

- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder; **(not applicable)**
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings; **(not applicable)**
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; **(not applicable)**
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; **(not applicable)**
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; **(not applicable)**
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 2014; **(not applicable)**
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; **(not applicable)**
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; **(not applicable)**
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; **(not applicable)** and
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; **(not applicable)**
- (vi) I further report that with respect to the compliance of the below mentioned laws, we have relied on the compliance system prevailing in the Company and on the basis of representation received from the management:
  - a) Insurance Regulatory and Development Authority of India Act, 1999 and rules/regulations made thereunder;
  - b) Insurance Act, 1938 and Rules/Regulations made thereunder;
  - c) Applicable Labour Laws;
  - d) Applicable Direct and Indirect Tax Laws

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The Listing Agreements entered into by the Company with the Stock Exchange(s), if applicable; **(not applicable)**

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During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

**We further report that:**

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the Company has following major events took place in the Company:-

1. The Company has increased Authorized Share Capital from Rs. 5,000,000,000 to 8,000,000,000 in due Compliance of the Act.
2. The Company has adopted new set of Articles of Association as per the Act.
3. The Company has issued equity shares on preferential basis and right issue basis in due compliance of the Act.

For PI & Associates,  
Company Secretaries

  
Partner  
(Ankit Singh)



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ACS No.: 20642

C P No.: 16274

Date: 28.04.2017

Place: New Delhi

*The report is to be read along with Annexure A*

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**LOCATIONS**

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Bengaluru | Bhubaneshwar | Hyderabad | Indore | Kolkata | Pune | Trivandrum | Lucknow | Ludhiana | Vadodara



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To,  
The Members,  
**Religare Health Insurance Company Limited**

Our Secretarial Audit Report of even date is to be read along with this letter.

1. Maintenance of secretarial records is the responsibility of the management of the Company. Our Responsibility is to express an opinion on these secretarial records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulation and happening of events etc.
5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards are the responsibility of management. Our examination was limited to the verification of procedures on test basis.
6. The Secretarial Audit Report is neither an assurance as to future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For PI and Associates,  
Company Secretaries

  
  
Partner  
(Ankit Singh)  
ACS No.: 20642

C P No.: 16274

Date: 28.04.2017

Place: New Delhi

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**EXTRACT OF ANNUAL RETURN**

as on the financial year ended on March 31, 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies

(Management and Administration) Rules, 2014]

**I. REGISTRATION AND OTHER DETAILS:**

CIN	U66000DL2007PLC161503
Registration Date	2 <sup>nd</sup> April 2007
Name of the Company	Religare Health Insurance Company Limited
Category / Sub- Category of the Company	Company having Share Capital
Address of the Registered Office and contact details	5 <sup>th</sup> Floor, 19, Chawla House, Nehru Place, New Delhi-110019 Tel No. 011-66250048
Whether listed company	No
Name, address and contact details of Registrar and Transfer Agent, if any	Karvy Computershare Pvt. Ltd. Karvy Selenium Tower B, Plot No 31 & 32 Gachibowli, Financial District, Nanakramguda, Serilingampally Hyderabad – 500 008 P : +91 040 67161500

**II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY**

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

Sl. No.	Name and Description of main products / services	NIC Code* of the Product/ service	% to total turnover of the company

1.	Division -65 Insurance, reinsurance and pension funding, except compulsory social security  Non-life insurance: This class includes provision of insurance services other than life insurance such as accident and fire insurance, health insurance, travel insurance, property insurance, motor, marine, aviation and transport insurance, pecuniary loss and liability insurance	6512/ Health Insurance	100%
----	--	------------------------	------

\*NIC Code 2008

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES –

S. NO	NAME AND ADDRESS OF THE COMPANY	CIN/GLN	HOLDING/ SUBSIDIARY / ASSOCIATE	% of shares held	Applicable Section
1	RELIGARE ENTERPRISES LIMITED	L74899DL1984PLC146935	Holding	90.05%	2(46)

The Company does not have any subsidiary or associate company.

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i. Category-wise Share Holding

Category of Shareholders	No. of shares held at the beginning of the year <sup>#</sup>				No. of shares held at the end of the year <sup>#</sup>				% Change during the year <sup>#</sup>
	De-mat	Physical	Total	% of total shares <sup>#</sup>	De-mat	Physical	Total	% of total shares <sup>#</sup>	
A. Promoters									

<b>(1) Indian</b>									
a) Individual / HUF	-----	-----	-----	-----	-----	----	-----	-----	-----
b) Central Govt.	-----	-----	-----	-----	-----	----	-----	-----	-----
c) State Govt.(s)	-----	-----	-----	-----	-----	----	-----	-----	-----
d) Bodies Corporate									
<i>Religare Enterprises Limited along with its nominees</i>	427,500,000	-	427,500,000	89.99	472,534,260	-	472,534,260	90.05	0.06
e) Bans/FI									
<b>Sub -Total (A)(1):</b>	<b>427,500,000</b>	<b>-</b>	<b>427,500,000</b>	<b>89.99</b>	<b>472,534,260</b>	<b>-</b>	<b>472,534,260</b>	<b>90.05</b>	<b>0.06</b>
<b>(2) Foreign</b>									
a) NRIs - Individuals	-----	-----	-----	-----	-----	----	-----	-----	-----
b) other - individuals	-----	-----	-----	-----	-----	----	-----	-----	-----
c) Bodies Corporate	-----	-----	-----	-----	-----	----	-----	-----	-----
d) Banks / FI	-----	-----	-----	-----	-----	----	-----	-----	-----
e) Any Other...	-----	-----	-----	-----	-----	----	-----	-----	-----
<b>Sub-Total (A)(2)</b>	-----	-----	-----	-----	-----	----	-----	-----	-----
<b>Total Shareholding of Promoters(A) = (A)(1)+(A)(2)</b>	<b>427,500,000</b>	<b>-</b>	<b>427,500,000</b>	<b>89.99</b>	<b>472,534,260</b>	<b>-</b>	<b>472,534,260</b>	<b>90.05</b>	<b>0.06</b>
<b>B. Public Shareholding</b>	-----	-----	-----	-----	-----	----	-----	-----	-----
<b>(1) Institutions</b>	-----	-----	-----	-----	-----	----	-----	-----	-----
a) Mutual Funds /UTI	-----	-----	-----	-----	-----	----	-----	-----	-----
b) Banks/ FI									
i. <i>Union Bank of India</i>	23,750,000	-	23,750,000	5.00	26,201,202	-	26,201,202	4.99	(0.01)
ii. <i>Corporati on bank of India</i>	23,750,000	-	23,750,000	5.00	23,750,000	-	23,750,000	4.53	(0.47)
c) Central Govt.	-----	-----	-----	-----	-----	----	-----	-----	-----
d) Venture Capital Funds	-----	-----	-----	-----	-----	----	-----	-----	-----



e) Venture Capital Funds	-----	-----	-----	-----	-----	-----	-----	-----	-----
f) Insurance Companies	-----	-----	-----	-----	-----	-----	-----	-----	-----
g) FIs	-----	-----	-----	-----	-----	-----	-----	-----	-----
h) Foreign Venture Capital Funds	-----	-----	-----	-----	-----	-----	-----	-----	-----
i) Any Other	-								
<b>Sub-total (B)(1):</b>	<b>47,500,000</b>	---	<b>47,500,000</b>	<b>10.00</b>	<b>49,951,202</b>	--	<b>49,951,202</b>	<b>9.52</b>	<b>(0.48)</b>
(2) Non-Institutions	-----	-----	-----	-----	-----	-----	-----	-----	-----
a) Bodies Corporate	-----	-----	-----	-----	-----	-----	-----	-----	-----
I) Indian	-----	-----	-----	-----	-----	-----	-----	-----	-----
II) Overseas	-----	-----	-----	-----	-----	-----	-----	-----	-----
b) Individuals									
i. Individual Shareholders holding nominal share capital upto 1 Lakh									
1. Mr. Gaurav Bakshi	70,000	----	70,000	0.01	----	----	----	----	(0.01)
ii. Individual Shareholders holding nominal share capital in excess of 1 lakh									
1. Mr. Kamlesh Dangi	----	----	----	----	411,787	----	411,787	0.08	0.08
2. Mr. Pervez Bajan	----	----	----	----	349,990	----	349,990	0.07	0.07
3. Mr. Sunil Kumar Garg	----	----	----	----	460,000	----	460,000	0.09	0.09
4. Mr. Anil Saxena	----	----	----	----	745,091	----	745,091	0.14	0.14
5. Mr. Atul Gupta	----	----	----	----	223,641	----	223,641	0.04	0.04
6. Mr. Gurvinder Juneja*	----	----	----	----	73,506	----	73,506	0.01	0.01
*70,000 shares were transferred from Mr. Gaurav Bakshi									
c) Others (specify)									

i.	Shares held by Pakistani Citizens vested with the Custodian of Enemy Property	-----	-----	-----	-----	-----	-----	-----	-----	
ii.	Other Foreign Nationals	-----	-----	-----	-----	-----	-----	-----	-----	
iii.	Foreign Bodies	-----	-----	-----	-----	-----	-----	-----	-----	
iv.	NRI/ OCBS	-----	-----	-----	-----	-----	-----	-----	-----	
v.	Clearing Members / Clearing House	-----	-----	-----	-----	-----	-----	-----	-----	
vi.	Trusts	-----	-----	-----	-----	-----	-----	-----	-----	
vii.	Limited Liability Partnership	-----	-----	-----	-----	-----	-----	-----	-----	
viii.	Foreign Portfolio Investor (Corporate)	-----	-----	-----	-----	-----	-----	-----	-----	
ix.	Qualified Foreign Investor	-----	-----	-----	-----	-----	-----	-----	-----	
	<b>Sub-Total (B)(2)</b>	<b>70,000</b>	<b>-</b>	<b>70,000</b>	<b>0.01</b>	<b>2,264,015</b>	<b>-----</b>	<b>2,264,015</b>	<b>0.43</b>	<b>0.42</b>
	<b>Total Public Shareholding (B)=(B)(1)+(B)(2)</b>	<b>47,570,000</b>	<b>-----</b>	<b>47,570,000</b>	<b>10.01</b>	<b>52,215,217</b>	<b>-----</b>	<b>52,215,217</b>	<b>9.95</b>	<b>(0.06)</b>
	<b>C. Shares held by Custodian for GDRs &amp; ADRs</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>	<b>-----</b>
	<b>Grand Total (A+B+C)</b>	<b>475,070,000</b>	<b>-----</b>	<b>475,070,000</b>	<b>100</b>	<b>524,749,477</b>	<b>-----</b>	<b>524,749,477</b>	<b>100</b>	<b>0.00</b>

# no. of shares rounded off to the nearest 2 decimal point

(ii) Shareholding of Promoters

Shareholder's Name	Shareholding at the beginning of the year <sup>#</sup>			Shareholding at the end of the year		
	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares
Religare Enterprises Limited	427,500,000	89.99%	Nil	472,534,260	90.05%	Nil
<b>Total</b>	<b>427,500,000</b>	<b>89.99%</b>	<b>Nil</b>	<b>472,534,260</b>	<b>90.05%</b>	<b>Nil</b>

<sup>#</sup> no. of shares rounded off to the nearest 2 decimal point

iii. Change in Promoters' Shareholding ( please specify, if there is no change)

	Shareholding at the beginning of the year		Cumulative Shareholding of the Company	
	No. of shares	% of total shares of the Company	No. of Shares	% of total shares of the company
At the beginning of the year				
<ul style="list-style-type: none"> <li>Religare Enterprises Limited</li> </ul>	427,500,000	89.99%	42,75,00,000	89.99%
<u>During the year, the following shares allotted:</u>				
<ul style="list-style-type: none"> <li>On June 30, 2016 (on preferential basis)</li> </ul>	22,500,000		450,000,000	
<ul style="list-style-type: none"> <li>On March 03, 2017 (On right issue basis)</li> </ul>	9,008,048		459,008,048	
<ul style="list-style-type: none"> <li>On March 31, 2017 (on right issue basis)</li> </ul>	13,526,212		472,534,260	
<u>At the end of the year</u>				
<ul style="list-style-type: none"> <li>Religare Enterprises Limited</li> </ul>	472,534,260	90.05%	472,534,260	90.05%

**(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):**

For each of the top 10 Shareholders	Shareholding at the beginning of the year		Shareholding at the end of the year	
	No. of Shares	% of total shares of the company <sup>#</sup>	No. of Shares	% of total shares of the company <sup>#</sup>
Union Bank of India	23,750,000	5.00%	26,201,202	4.99%
Corporation Bank	23,750,000	5.00%	23,750,000	4.53%
Mr. Gaurav Bakshi	70,000	0.01%	-	-
Mr. Anil Saxena	-	-	745,091	0.14%
Mr. Sunil Kumar Garg	-	-	460,000	0.09%
Mr. Kamlesh Dangi	-	-	411,787	0.08%
Mr. Pervez Bajan	-	-	349,990	0.07%
Mr. Atul Gupta	-	-	223,641	0.04%
Mr. Gurvinder Juneja	-	-	73,506	0.01%

<sup>#</sup> rounded off to the nearest 2 decimal points

**v. Shareholding of Directors and Key Managerial Personnel:**

For each of the Directors and KMP	Shareholding at the beginning of the year			Cumulative Shareholding during the year	
	Name	No. of Shares	% of total shares of the company	No. of shares	% of total shares of the Company
At the beginning of the year	Mr. Sunil Ghodhwani jointly with Mr. Amit Sarup  ( Director of Religare Enterprises Limited holding 100 shares of Rs.10 each as a nominee of Religare Enterprises Limited	100	0%	100	0%
Date wise increase/ Decrease in	Nil	Nil	Nil	Nil	Nil

shareholding during the year specifying the reasons for increase/decrease (eg. allotment/transfer/bonus/sweat equity etc)					
At the end of the Year	Mr. Sunil Ghodhwani  ( Director of Religare Enterprises Limited holding 100 shares of Rs.10 each as a nominee of Religare Enterprises Limited	100	Nil	100	Nil

#### V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment (as on March 31, 2017)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year	Nil	Nil	Nil	Nil
i)Principal Amount ii)Interest due but not paid iii) Interest accrued but not due				
Total (i+ii+iii)	Nil	Nil	Nil	Nil
Change in Indebtedness during the financial year	Nil	Nil	Nil	Nil
• Addition • Reduction				
Net Change	Nil	Nil	Nil	Nil
Indebtedness at the end of the financial year	Nil	Nil	Nil	Nil
i) Principal Amount ii) Interest due but not paid iii) Interest accrued but not due				
Total (i+ii+iii)	Nil	Nil	Nil	Nil

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

(as on March 31, 2017)

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

S No.	Particulars of Remuneration	Name of MD/WTD/ Manager	Total Amount
		Mr. Anuj Gujati	
1.	Gross salary  (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961  (b) Value of perquisites u/s 17(2) Income-tax Act, 1961  (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	4,48,97,728  52,363  Nil	
2.	Stock Options	27,15,284 (Granted in FY16-17)	
3.	Sweat Equity	Nil	
4.	Commission - as % of profit - others, specify...	Nil	
5.	Others, please specify		
	Total (A)		
	Ceiling as per the Act	Governed by Section 34A of Insurance Act	

B. Remuneration to other directors:

S.No	Particulars of Remuneration	Name of the Directors			Total Amount
		Mr. S.L. Mohan	Lt. Gen.(Retd) S.S. Mehta	Ms. Hiroo Mirchandani	

	Independent Directors Fees for attending Committee meetings and Board Meetings	Rs. 6,00,000	Rs. 6,00,000	4,80,000	
	Commission	Nil	Nil	Nil	
	Others, please specify	Nil	Nil	Nil	
	<b>Total (B)(1)</b>			Nil	
	Other Non-Executive Directors Fees for attending Board Meetings/ Committee Meetings Commissions Others, Please specify	Nil	Nil	Nil	
	<b>Total (B)(2)</b>	Nil	Nil	Nil	
	<b>Total B = (B)(1) + (B)(2)</b>	Rs. 6,00,000	Rs. 6,00,000	4,80,000	

**C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD**

S no.	Particulars of Remuneration	Key Managerial Personnel		
		CEO	Company Secretary	CFO
1.	Gross salary			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	4,48,97,728	13,85,124	1,67,88,875
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	52,363	Nil	39,600
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	Nil	Nil	Nil
2.	Stock Options	27,15,284 (Granted in FY16-17)	Nil	2,89,750 (Granted in FY16-17)
3.	Sweat Equity	Nil	Nil	Nil

4.	Commission - as % of profit - others, specify...	Nil	Nil	Nil
5.	Others, please specify			
	Total (A)			
	Ceiling as per the Act	Governed by Section 34A of Insurance Act	Nil	Nil

Note: - The above Gross & Perquisites are on the basis of amount paid in the said financial year.

**VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:**

Type	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT / COURT]	Appeal made, if any (give Details)
<b>A. COMPANY</b>					
Penalty	Nil	Nil	Nil	Nil	Nil
Punishment	Nil	Nil	Nil	Nil	Nil
Compounding	Nil	Nil	Nil	Nil	Nil
<b>B. DIRECTORS</b>					
Penalty	Nil	Nil	Nil	Nil	Nil
Punishment	Nil	Nil	Nil	Nil	Nil
Compounding	Nil	Nil	Nil	Nil	Nil
<b>C. OTHER OFFICERS IN DEFAULT</b>					
Penalty	Nil	Nil	Nil	Nil	Nil
Punishment	Nil	Nil	Nil	Nil	Nil



Compounding	Nil	Nil	Nil	Nil	Nil
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By order of the Board of Directors  
For Religare Health Insurance Company Limited

Sd/-  
Lt. Gen. (Retd.) S. S. Mehta  
Director

Sd/-  
Anuj Gulati  
Managing Director & CEO

Place: Noida  
Dated: April 29, 2017

April 29, 2017

**“Certification for compliance of the Corporate Governance Guidelines”**

I, Pratik Kapoor, hereby certify that Religare Health Insurance Company Limited has complied with the corporate governance guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

Sd/-

**Pratik Kapoor**

**Company Secretary**

**T. R. Chadha & Co. LLP**  
**Chartered Accountants**  
Suit No. 11A, 2<sup>nd</sup> Floor,  
Gobind Mansion, H-Block,  
Connaught Circus,  
New Delhi-110001

**S. P. Chopra & Co.**  
**Chartered Accountants**  
31-F, Connaught Place  
New Delhi-110001

## **INDEPENDENT AUDITORS' REPORT**

### **To The Members of Religare Health Insurance Company Limited**

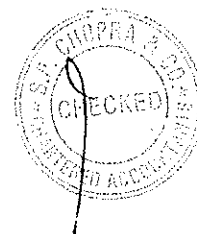
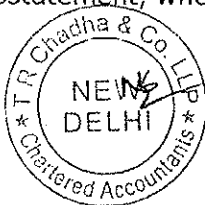
#### **1. Report on the Financial Statements**

We have audited the accompanying financial statements of **Religare Health Insurance Company Limited** ('the Company'), which comprise the Balance Sheet as at 31<sup>st</sup> March, 2017, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account for the year then ended, and a summary of Significant Accounting Policies and other explanatory information.

#### **2. Management's Responsibility for the Financial Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and receipts and payments of the Company, in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014, the requirements of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015, Insurance Regulatory and Development Authority Act, 1999, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, and the orders/directions and circulars issued by the Insurance Regulatory and Development Authority of India (IRDAI) in this regard, to the extent applicable and in the manner so required.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.



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### 3. Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Companies Act, 2013 and the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Companies Act, 2013 and the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### 4. Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements are prepared in accordance with the Companies Act, 2013, the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015, Insurance Regulatory and Development Act, 1999, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 and the orders/directions and circulars issued by IRDAI in this regard, to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India as applicable to insurance companies:

- a. in the case of the Balance Sheet, of the State of affairs of the Company as at 31<sup>st</sup> March, 2017;
- b. in the case of the Revenue Account, of the deficit for the year ended on that date;
- c. in the case of the Profit and Loss Account, of the Profit for the year ended on that date, and



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- d. in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

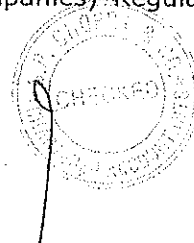
**5. Other Matter**

The estimate of claims Incurred But Not Reported [IBNR] and claims Incurred But Not Enough Reported [IBNER] has been certified by the Company's appointed actuary. The appointed actuary has certified to the Company that the assumptions used for such estimation are appropriate and are in accordance with the requirements of the IRDAI and Actuarial Society of India in concurrence with IRDAI. We have relied upon on the Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.

Our opinion is not qualified in respect of the above matter.

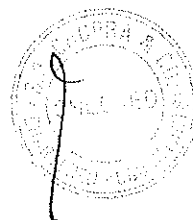
**6. Report on other legal and regulatory requirements**

1. As the Company is not covered by the Companies (Auditor's Report) Order, 2016, ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, no report is given on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, read with Section 143 (3) of the Companies Act, 2013, we report that:
  - a. We have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit and found them to be satisfactory;
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c. As the Company's financial accounting system is centralized, no returns for the purposes of our audit are prepared at the branches and other offices of the Company;
  - d. The Balance Sheet, the Revenue Account, the Profit & Loss Account and the Receipts and Payments Account dealt with by this report are in agreement with the books of account;
  - e. In our opinion, the Investments have been valued in accordance with the provisions of the Insurance Act 1938, as amended by the Insurance Laws (Amendment) Act, 2015, Insurance Regulatory and Development Act, 1999, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 and Orders/directions issued by IRDAI in this regard;



**Contd..p/4**

- f. In our opinion, the accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and with the accounting principles, as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, and the orders / directions issued by the IRDAI in this regard;
- g. In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders / directions issued by IRDAI in this regard;
- h. On the basis of the written representations received from the Directors as on 31<sup>st</sup> March, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on 31<sup>st</sup> March, 2017 from being appointed as a Director in terms of Section 164 (2) of the Companies Act, 2013.
- i. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
- j. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 1 of Notes to accounts to the financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
  - iv. As the Company is not covered under Schedule III of the Companies Act, 2013, the disclosure requirement under para 11(d) regarding Specified Bank Notes (SBN) is not applicable to the Company.
7. We have issued a separate certificate in "Annexure B" of even date on the matters specified in paragraph 4 of Schedule C to the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 issued by IRDAI.



**Contd..p/5**

**T. R. Chadha & Co. LLP**

**S.P. Chopra & Co.**

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8. Further, on the basis of our examination of books and records of the Company and according to the information and explanations given to us, we certify to the best of our knowledge and belief that:
- a. We have reviewed the Management Report attached to the financial statements for the year ended 31<sup>st</sup> March, 2017 and have found no apparent mistake or material inconsistencies with the financial statements; and
  - b. Based on information and explanations received during the normal course of our audit, management representations and compliance certificates submitted to the Board by the officers of the Company charged with the compliance and the same being noted by the Board, nothing has come to our attention which causes us to believe that the Company has not complied with the terms and conditions of registration stipulated by IRDAI.

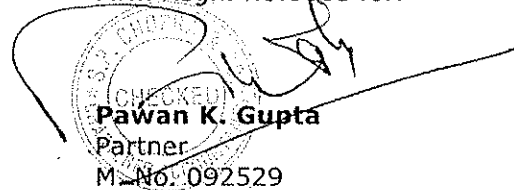
**For and on behalf of**  
**T. R. Chadha & Co. LLP**  
Chartered Accountants  
Firm Regn. No. 006711N/N500028

*Neena Goel*  
**Neena Goel**  
Partner  
M. No. 057986



**For and on behalf of**  
**S. P. Chopra & Co.**  
Chartered Accountants  
Firm Regn. No.000346N

*Pawan K. Gupta*  
**Pawan K. Gupta**  
Partner  
M. No. 092529



Place: New Delhi  
Date : 29.04.2017.

**T. R. Chadha & Co. LLP**  
**Chartered Accountants**  
Suit No. 11A, 2<sup>nd</sup> Floor,  
Gobind Mansion, H-Block,  
Connaught Circus,  
New Delhi-110001

**S. P. Chopra & Co.**  
**Chartered Accountants**  
31-F, Connaught Place  
New Delhi-110001

**Annexure 'B', as referred to in paragraph 7 of the Independent Auditor's  
Report of even date on the Financial Statements of  
Religare Health Insurance Company Limited**

**AUDITORS' CERTIFICATE**


In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by **Religare Health Insurance Company Limited** ('the Company') for the year ended 31<sup>st</sup> March, 2017, we certify that:

1. We have verified the cash balances maintained by the Company, to the extent considered necessary. As regards the securities relating to the Company's investments as at 31<sup>st</sup> March, 2017, the same have been verified on the basis of the dematerialized statement/confirmations received from the custodian;
2. The Company is not a trustee of any trust; and
3. No part of the assets of the policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, 1938, as amended by the Insurance Laws (Amendment) Act, 2015, relating to the application and investments of the policyholders' funds; and

This certificate is issued to comply with requirement of paragraph 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 read with regulation 3 of such Regulations, and may not be suitable for any other purpose.

**For and on behalf of**  
**T. R. Chadha & Co. LLP**  
Chartered Accountants  
Firm Regn. No. 006711N/N500028

*Neena Goel*  
**Neena Goel**  
Partner  
M. No. 057986



Place: New Delhi  
Date : 29.04.2017

**For and on behalf of**  
**S. P. Chopra & Co.**  
Chartered Accountants  
Firm Regn. No.000346N

*Pawan K. Gupta*  
**Pawan K. Gupta**  
Partner  
M. No. 092529





**T. R. Chadha & Co. LLP**  
**Chartered Accountants**  
Suit No. 11A, 2<sup>nd</sup> Floor,  
Gobind Mansion, H-Block,  
Connaught Circus,  
New Delhi-110001

**S. P. Chopra & Co.**  
**Chartered Accountants**  
31-F, Connaught Place  
New Delhi-110001

**Annexure 'A', as referred to in paragraph 2(i) of 'Report on Other Legal and Regulatory Requirement' Section to the Independent Auditor's Report of even date on the Financial Statements of Religare Health Insurance Company Limited**

**Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of **Religare Health Insurance Company Limited** ("the Company") as of 31<sup>st</sup> March, 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

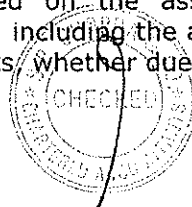
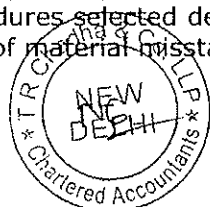
**Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the "Guidance Note on Audit of Internal Financial Controls Over Financial Reporting" (the "Guidance Note") issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing issued by the Institute of Chartered Accountants of India and deemed to be prescribed under section 143(10) of the Companies Act 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.



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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### **Meaning of Internal Financial Controls Over Financial Reporting**

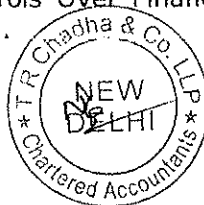
A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and Directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31<sup>st</sup> March, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.



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**T. R. Chadha & Co. LLP**

**S.P. Chopra & Co.**


**: 3 :**

**Other Matter**

The estimate of claims Incurred But Not Reported [IBNR] and claims Incurred But Not Enough Reported [IBNER] has been certified by the Company's appointed actuary as per the Regulations and has been relied upon by us as mentioned in para 5 of our Audit Report on the financial statements for the year ended 31<sup>st</sup> March, 2017. Accordingly, our opinion on the internal financial controls over financial reporting does not include reporting on the adequacy and operating effectiveness of the internal controls over the quantum and accuracy of the aforesaid liabilities.

**For and on behalf of  
T. R. Chadha & Co. LLP**  
Chartered Accountants  
Firm Regn. No. 006711N/N500028

*Neena Goel*  
**Neena Goel**  
Partner  
M. No. 057986



Place: New Delhi  
Date : 29.04.2017.

**For and on behalf of  
S. P. Chopra & Co.**  
Chartered Accountants  
Firm Regn. No.000346N

*Pawan K. Gupta*  
**Pawan K. Gupta**  
Partner  
M. No. 092529



MISCELLANEOUS BUSINESS REVENUE ACCOUNT FOR THE YEAR 31st MARCH, 2017

S. No	Particulars	Schedule	For the year ended 31st March, 2017 (₹ '000)	For the year ended 31st March, 2016 (₹ '000)
1	Premiums earned (Net)	1	4,840,016.7	2,877,272.4
2	Profit/ loss on sale/redemption of investments		29,908.5	15,789.2
3	Others (to be specified)		-	-
4	Interest, dividend & rent – Gross		301,793.9	231,295.6
	<b>TOTAL (A)</b>		<b>5,171,719.1</b>	<b>3,124,357.2</b>
1	Claims incurred (Net)	2	2,445,090.0	1,647,188.6
2	Commission	3	(430,256.0)	(245,818.6)
3	Operating expenses related to Insurance business	4	3,209,386.0	2,570,513.3
	<b>TOTAL (B)</b>		<b>5,224,220.0</b>	<b>3,971,883.3</b>
	<b>Operating profit/(loss) from Miscellaneous business C= (A - B)</b>		<b>(52,500.9)</b>	<b>(847,526.1)</b>
	<b>APPROPRIATIONS</b>			
	Transfer to Shareholders' account		(52,500.9)	(847,526.1)
	Transfer to catastrophe reserve		-	-
	Transfer to other reserves		-	-
	<b>TOTAL (C)</b>		<b>(52,500.9)</b>	<b>(847,526.1)</b>
	Significant Accounting Policies and Notes to Accounts	16		

The schedules referred to above form an integral part of the Financial Statements.

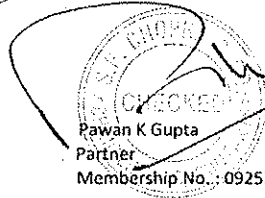
As per our report of even date attached

For T.R. Chadha & Co. LLP  
Chartered Accountants  
Firm Regn No. : 006711N/N500028



Neena Gopal  
Partner  
Membership No. : 057986

For S.P. Chopra & Co.  
Chartered Accountants  
Firm Regn No. : 000346N



Pawan K Gupta  
Partner  
Membership No. : 092529

For and on behalf of the Board of Directors

Shivinder Mohan Singh  
Director 31.3.2017  
(DIN : 00042910)

Anuj Gurati  
Managing Director & CEO  
(DIN : 00278955)

Shamsher Singh Mehta  
Director  
(DIN : 02201929)

Pankaj Gupta  
Chief Financial Officer

Pratik Kapoor  
Company Secretary

Place : Gurugram  
Date : 29th April 2017

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2017

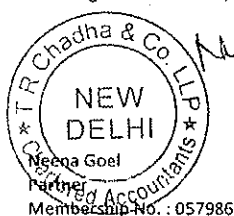
S. No	Particulars	Schedule	For the year ended 31st March, 2017 (₹ '000)	For the year ended 31st March, 2016 (₹ '000)
1	<b>OPERATING PROFIT/(LOSS)</b>			
	(a) Fire Insurance		-	-
	(b) Marine Insurance		-	-
	(c) Miscellaneous Insurance		(52,500.9)	(847,526.1)
2	<b>INCOME FROM INVESTMENTS</b>			
	(a) Interest, Dividend & Rent – Gross		115,283.0	86,567.7
	(b) Profit on sale of investments		1,833.1	5,338.7
	Less: Loss on sale of investments		-	-
3	<b>OTHER INCOME - Miscellaneous income</b>		-	-
	<b>TOTAL (A)</b>		<b>64,615.2</b>	<b>(755,619.7)</b>
4	<b>PROVISIONS (Other than taxation)</b>			
	(a) For diminution in the value of investments		-	-
	(b) For doubtful debts		-	-
	(c) Others (to be specified)		-	-
5	<b>OTHER EXPENSES</b>			
	(a) Expenses other than those related to Insurance Business		43,054.8	32,763.9
	(b) Bad debts written off		-	-
	(c) Others - Foreign Exchange Loss/(Gain)		42.4	6.4
	<b>TOTAL (B)</b>		<b>43,097.2</b>	<b>32,770.3</b>
	Profit / (Loss) Before Tax		21,518.0	(788,390.0)
	Provision for Taxation		-	-
	Profit / (Loss) After Tax		21,518.0	(788,390.0)
	<b>APPROPRIATIONS</b>			
	(a) Interim dividends paid during the year		-	-
	(b) Proposed final dividend		-	-
	(c) Dividend distribution tax		-	-
	(d) Transfer to any Reserves or Other Accounts (to be specified)		-	-
	Balance of profit/ loss brought forward from last year/period		(3,040,295.7)	(2,251,905.7)
	Less: Depreciation Adjustment as per Companies Act, 2013		-	-
	<b>Balance carried forward to Balance Sheet</b>		<b>(3,018,777.7)</b>	<b>(3,040,295.7)</b>
	<b>Earnings Per Share</b>			
	Basic earnings per share of ₹ 10 face value		0.04	(1.51)
	Diluted earnings per share of ₹ 10 face value		0.04	(1.51)
	Significant Accounting Policies and Notes to Accounts	16		

The schedules referred to above form an integral part of the Financial Statements.  
As per our report of even date attached

For T.R. Chadha & Co. LLP  
Chartered Accountants  
Firm Regn No. : 006711N/N500028

For S.P. Chopra & Co.  
Chartered Accountants  
Firm Regn No. : 000346N

For and on behalf of the Board of Directors



Shivinder Mohan Singh  
Director 3.5.2017  
(DIN : 00042910)

Anuj Gulati  
Managing Director & CEO  
(DIN : 00278955)

Shamsher Singh Mehta  
Director  
(DIN : 02201929)

Pankaj Gupta  
Chief Financial Officer

Prathap Kapoor  
Company Secretary

Place : Gurugram  
Date : 29th April 2017

**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



*Ab Health Homesha*

**RECEIPT AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2017**

Particulars	For the year ended 31st March,	For the year ended 31st
	2017	March, 2016
	(₹ '000)	(₹ '000)
<b>Cash Flows from the Operating activities:</b>		
Premium received from policyholders, including advance receipts	8,455,782.5	5,553,297.7
Other receipts	-	-
Payments to the re-insurers, net of commissions and claims	(244,375.9)	(359,561.3)
Payments to co-insurers, net of claims recovery	59,067.2	87,409.9
Payments of claims	(2,452,183.2)	(1,769,832.3)
Payments of commission and brokerage	(898,996.9)	(599,117.5)
Payments of other operating expenses	(3,165,126.4)	(2,301,795.4)
Preliminary and pre-operative expenses	-	-
Deposits, advances and staff loans	(34,889.8)	(9,137.6)
Income taxes paid (Net)	(32.8)	(51.2)
Service tax paid	(726,274.9)	(466,235.1)
Other payments	-	-
<b>Cash flows before extraordinary items</b>	<b>992,969.8</b>	<b>134,977.1</b>
Cash flow from extraordinary operations	-	-
<b>Net cash flow from Operating activities</b>	<b>992,969.8</b>	<b>134,977.1</b>
<b>Cash flows from Investing activities:</b>		
Purchase of fixed assets (including capital advances)	(181,341.7)	(159,546.4)
Proceeds from sale of fixed assets	61.0	1,223.8
Purchases of investments	(1,829,211.6)	(1,709,183.7)
Loans disbursed	-	-
Sales of investments	522,071.4	305,000.0
Repayments received	-	-
Rents/Interests/ Dividends received	329,609.8	208,339.7
Investments in money market instruments and in liquid mutual funds (Net)	(208,800.0)	(50,294.3)
Expenses related to investments	-	-
<b>Net cash flow from Investing activities</b>	<b>(1,367,611.1)</b>	<b>(1,404,460.8)</b>
<b>Cash flows from Financing activities:</b>		
Proceeds from issuance of share capital	496,794.8	1,250,700.0
Proceeds from borrowing	-	-
Repayments of borrowing	-	-
Interest/dividends paid	-	-
<b>Net cash flow from Financing activities</b>	<b>496,794.8</b>	<b>1,250,700.0</b>
Effect of foreign exchange rates on cash and cash equivalents, net	(42.4)	(6.4)
<b>Net increase in cash and cash equivalents:</b>	<b>122,111.1</b>	<b>(18,790.0)</b>
Cash and cash equivalents at the beginning of the year	236,469.0	255,258.9
<b>Cash and cash equivalents at the end of the year</b>	<b>358,579.9</b>	<b>236,468.9</b>

As per our report of even date attached

For T.R. Chadha & Co. LLP  
Chartered Accountants  
Firm Regn No. : 006711N/N500028

For S.P. Chopra & Co.  
Chartered Accountants  
Firm Regn No. : 000346N

For and on behalf of the Board of Directors

Neena Goel  
Partner  
Membership No. : 057986

Pawan K Gupta  
Partner  
Membership No. : 092529

Shivinder Mohan Singh  
Director 3-5-2017  
(DIN : 00042910)

Anuj Gulati  
Managing Director & CEO  
(DIN : 00278955)

Shamsher Singh Mehta  
Director  
(DIN : 02201929)

Pankaj Gupta  
Chief Financial Officer

Place : Gurugram  
Date : 29th April 2017

Pratik Kapoor  
Company Secretary

BALANCE SHEET AS AT 31st MARCH, 2017

Particulars	Schedule	As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
<b>SOURCES OF FUNDS</b>			
Share Capital	5	5,247,494.8	4,750,700.0
Reserves And Surplus	6	-	-
Fair Value Change Account		-	-
Borrowings	7	-	-
<b>TOTAL</b>		<b>5,247,494.8</b>	<b>4,750,700.0</b>
<b>APPLICATION OF FUNDS</b>			
<b>Investments</b>			
- Shareholders	8	1,796,917.2	1,370,567.8
- Policyholders	8A	4,271,144.9	3,162,358.5
Loans	9	-	-
Fixed Assets	10	456,841.5	387,438.5
<b>CURRENT ASSETS</b>			
Cash and Bank Balances	11	358,579.9	236,468.9
Advances and Other Assets	12	610,467.7	582,104.1
<b>Sub-Total (A)</b>		<b>969,047.6</b>	<b>818,573.0</b>
Current Liabilities	13	2,679,825.5	1,888,849.1
Provisions	14	2,585,408.6	2,139,684.4
<b>Sub-Total (B)</b>		<b>5,265,234.1</b>	<b>4,028,533.5</b>
<b>Net Current Assets (C) = (A - B)</b>		<b>(4,296,186.5)</b>	<b>(3,209,960.5)</b>
Miscellaneous Expenditure (To The Extent Not Written Off or Adjusted)	15	-	-
Debit Balance In Profit And Loss Account		3,018,777.7	3,040,295.7
<b>TOTAL</b>		<b>5,247,494.8</b>	<b>4,750,700.0</b>
Significant Accounting Policies and Notes to Accounts	16		

The schedules referred to above form an integral part of the Financial Statements.

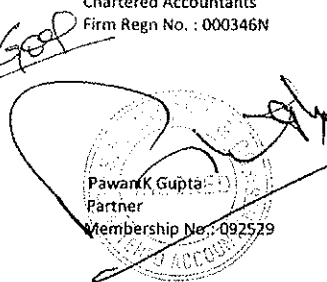
As per our report of even date attached

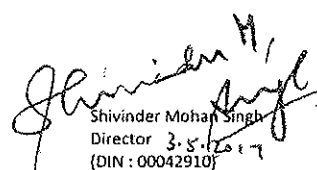
For T.R. Chadha & Co. LLP  
Chartered Accountants  
Firm Regn No. : 006711N/N500028

For S.P. Chopra & Co.  
Chartered Accountants  
Firm Regn No. : 000346N

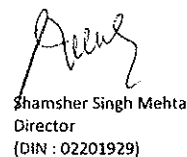
For and on behalf of the Board of Directors

  
Neena Goel  
Partner  
Membership No. 006711N/N500028

  
Pawan K. Gupta  
Partner  
Membership No. : 092529

  
Shivinder Mohan Singh  
Director 3.5.17  
(DIN : 00042910)

  
Anuj Gulati  
Managing Director & CEO  
(DIN : 00278955)

  
Shamsher Singh Mehta  
Director  
(DIN : 02201929)

  
Pankaj Gupta  
Chief Financial Officer

Place : Gurugram  
Date : 29th April 2017

  
Pratik Kapoor  
Company Secretary

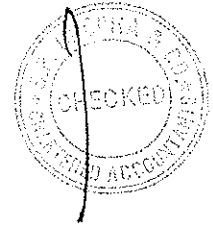
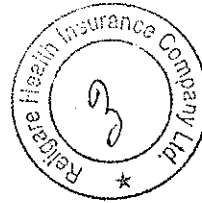
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 1

PREMIUM EARNED [NET]

Particulars	For the Year ended 31st March, 2017				For the Year ended 31st March, 2016			
	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)
Premium from direct business written *	6,369,792.0	544,047.9	346,827.8	7,260,667.7	4,452,031.0	423,572.2	157,620.2	5,033,223.4
Add: Premium on reinsurance accepted	-	-	-	-	-	-	-	-
Less: Premium on reinsurance ceded	1,727,808.0	187,888.2	72,924.1	1,988,620.3	1,286,395.6	128,790.2	21,300.6	1,436,486.4
<b>Net Premium</b>	<b>4,641,984.0</b>	<b>356,159.7</b>	<b>273,903.7</b>	<b>5,272,047.4</b>	<b>3,165,635.4</b>	<b>294,782.0</b>	<b>136,319.6</b>	<b>3,596,737.0</b>
Adjustment for change in reserve for unexpired risks	427,741.8	(12,613.4)	16,902.3	432,030.7	609,769.6	95,772.4	13,922.6	719,464.6
<b>Premium Earned (Net)</b>	<b>4,214,242.2</b>	<b>368,773.1</b>	<b>257,001.4</b>	<b>4,840,016.7</b>	<b>2,555,865.8</b>	<b>199,009.6</b>	<b>122,397.0</b>	<b>2,877,272.4</b>

\* Net of Service Tax





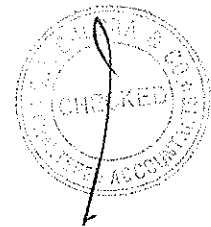
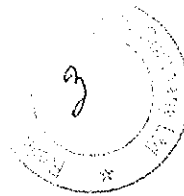
SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 2

CLAIMS INCURRED [NET]

Particulars	For the Year ended 31st March, 2017				For the Year ended 31st March, 2016			
	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)
Claims paid								
Direct claims	2,348,196.7	124,457.7	71,083.4	2,543,737.8	1,732,008.8	29,596.6	27,533.9	1,789,139.3
Add : Re-insurance accepted to direct claims	-	-	-	-	-	-	-	-
Less : Re-insurance Ceded to claims paid	504,932.7	27,182.5	10,248.1	542,363.3	342,030.3	10,778.3	1,544.5	354,353.1
Net Claims Paid	1,843,264.0	97,275.2	60,835.3	2,001,374.5	1,389,978.5	18,818.3	25,989.4	1,434,786.2
Add: Claims Outstanding at the end of the year *	788,341.6	94,396.8	80,299.9	963,038.3	400,536.8	81,298.1	37,487.9	519,322.8
Less: Claims Outstanding at the beginning of the year *	400,536.8	81,298.1	37,487.9	519,322.8	282,172.5	18,165.2	6,582.7	306,920.4
Total Claims Incurred	2,231,068.8	110,373.9	103,647.3	2,445,090.0	1,508,342.8	81,951.2	56,894.6	1,647,188.6

\*Net of Reinsurance



SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 3

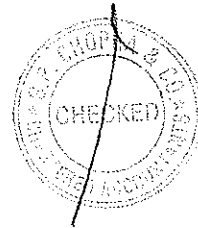
COMMISSION

Particulars	For the Year ended 31st March, 2017				For the Year ended 31st March, 2016			
	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)
Commission paid								
Direct	781,381.5	80,476.3	26,831.8	888,689.6	551,731.7	50,637.8	9,322.9	611,692.4
Total (A)	781,381.5	80,476.3	26,831.8	888,689.6	551,731.7	50,637.8	9,322.9	611,692.4
Add: Re-insurance Accepted	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	1,151,475.1	120,977.0	46,493.5	1,318,945.60	764,945.9	82,045.4	10,519.7	857,511.0
Net Commission	(370,093.6)	(40,500.7)	(19,661.7)	(430,256.0)	(213,214.2)	(31,407.6)	(1,196.8)	(245,818.6)

BREAK-UP OF THE EXPENSES(GROSS) INCURRED TO PROCURE BUSINESS

Agents	260,118.9	8,189.2	13,084.8	281,393.0	149,522.0	6,738.0	5,865.2	162,125.1
Brokers*	262,168.3	16,354.4	13,161.3	291,684.0	204,508.8	10,088.2	2,949.6	217,546.7
Corporate Agency	259,094.2	55,932.7	585.7	315,612.6	197,700.9	33,811.6	508.1	232,020.6
Referral	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-
TOTAL (B)	781,381.5	80,476.3	26,831.8	888,689.6	551,731.7	50,637.8	9,322.9	611,692.4

\* Includes Web-Aggregator.



SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 4

OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

S. No	Particulars	For the Year ended 31st March, 2017				For the Year ended 31st March, 2016			
		Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)	Health (₹ '000)	PA (₹ '000)	Other (₹ '000)	Total (₹ '000)
1	Employees' remuneration & welfare benefits	1,275,161.9	97,914.5	75,300.9	1,449,377.2	1,020,688.0	95,045.8	43,953.2	1,159,687.0
2	Travel, conveyance and vehicle running expenses	127,202.9	9,759.7	7,505.7	144,468.3	116,410.5	10,840.1	5,012.9	132,263.5
3	Training expenses	-	-	-	-	-	-	-	-
4	Rents, rates & taxes	70,667.0	5,422.0	4,169.8	80,258.7	65,623.7	6,110.8	2,825.9	74,560.4
5	Repairs & Maintenance	28,859.6	2,214.3	1,702.9	32,776.7	50,977.3	4,747.0	2,195.2	57,919.5
6	Printing & stationery	39,126.6	3,002.0	2,308.7	44,437.3	34,610.6	3,222.9	1,490.4	39,323.9
7	Communication	55,943.6	4,292.3	3,301.0	63,536.9	43,268.1	4,029.1	1,863.2	49,160.4
8	Legal & professional charges	354,488.2	27,198.4	20,916.8	402,603.4	276,681.6	25,764.4	11,914.6	314,360.6
9	Auditors' fees, expenses etc	-	-	-	-	-	-	-	-
	(a) as auditor	1,775.6	136.2	104.8	2,016.6	1,527.1	142.2	65.8	1,735.1
	(b) as adviser or in any other capacity, in respect of	-	-	-	-	-	-	-	-
	(i) Taxation matters	-	-	-	-	-	-	-	-
	(ii) Insurance matters	-	-	-	-	-	-	-	-
	(iii) Management services; and	-	-	-	-	-	-	-	-
	(c) in any other capacity	-	-	-	-	-	-	-	-
10	Advertisement and publicity	608,891.6	46,717.7	35,928.1	691,537.4	476,999.0	44,417.9	20,540.7	541,957.6
11	Interest & bank charges	13,663.6	1,048.4	806.2	15,518.2	12,148.3	1,131.2	523.1	13,802.7
12	Others	-	-	-	-	-	-	-	-
	(a) Electricity and Water	18,791.8	1,441.8	1,108.8	21,342.4	20,232.9	1,884.1	871.3	22,988.2
	(b) Medical Charges-Policy Issuance	17,327.1	-	-	17,327.1	36,072.4	-	-	36,072.4
	(c) Service tax expense	651.4	50.0	38.4	739.8	508.1	47.3	21.9	577.3
	(d) Other	105,972.9	8,130.9	6,253.0	120,356.8	24,324.3	2,265.1	1,047.5	27,636.8
13	Depreciation	108,378.8	8,315.4	6,395.0	123,089.2	86,665.6	8,070.2	3,732.0	98,467.9
	<b>TOTAL</b>	<b>2,827,902.5</b>	<b>215,643.5</b>	<b>165,840.1</b>	<b>3,209,386.0</b>	<b>2,266,737.6</b>	<b>207,718.2</b>	<b>96,057.6</b>	<b>2,570,513.3</b>



# Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012



Ab Health Hamesha

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

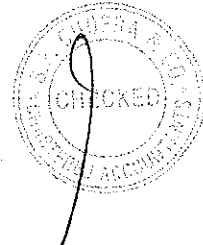
### SCHEDULE - 5

#### SHARE CAPITAL

S. No	Particulars	As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
1	<b>Authorised Capital</b>		
	800,000,000 Equity Shares of ₹ 10 each (Previous Year 500,000,000 Equity Shares of ₹ 10 each)	8,000,000.0	5,000,000.0
2	<b>Issued Capital</b>		
	524,749,477 Equity Shares of ₹ 10 each (Previous Year 475,070,000 Equity Shares of Rs 10 each)	5,247,494.8	4,750,700.0
3	<b>Subscribed Capital</b>		
	524,749,477 Equity Shares of ₹ 10 each (Previous Year 475,070,000 Equity Shares of Rs 10 each)	5,247,494.8	4,750,700.0
4	<b>Called-up Capital</b>		
	524,749,477 Equity Shares of ₹ 10 each (Previous Year 475,070,000 Equity Shares of Rs 10 each)	5,247,494.8	4,750,700.0
	Less : Calls unpaid	-	-
	Add : Equity Shares forfeited (Amount originally paid up)	-	-
	Less : Par Value of Equity Shares bought back	-	-
	Less : Preliminary Expenses	-	-
	Less : Expenses including commission or brokerage on Underwriting or subscription of shares	-	-
	<b>TOTAL</b>	<b>5,247,494.8</b>	<b>4,750,700.0</b>

#### Notes:

- 1 Out of the above, 472,534,260 (Previous Year 427,500,000) Equity Shares of ₹ 10 each are held by the holding company "Religare Enterprises Limited", along with its nominees.
- 2 As per the agreement dated 9th April 2017 the holding company has agreed to divest its entire shareholding to a consortium of prospective investors, which is subject to approval of the competent authorities.



# Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012



*Ab Health Hamesha*

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

### SCHEDULE - 5A

#### PATTERN OF SHAREHOLDING

[As certified by the Management]

Shareholder	As at 31st March, 2017		As at 31st March, 2016	
	Number of Shares	% of Holding	Number of Shares	% of Holding
Promoters				
- Indian	522,485,462.0	99.57%	475,000,000.0	99.99%
- Foreign	-	-	-	-
Others	2,264,015.0	0.43%	70,000.0	0.01%
<b>TOTAL</b>	<b>524,749,477.0</b>	<b>100.00%</b>	<b>475,070,000.0</b>	<b>100.00%</b>

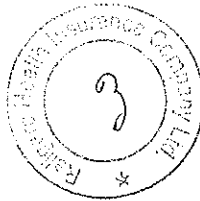


**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012

*Ab Health Hamesha***SCHEDULES FORMING PART OF FINANCIAL STATEMENTS****SCHEDULE - 6****RESERVES AND SURPLUS**

S. No	Particulars	As at 31st March, 2017	As at 31st March, 2016
		(₹'000)	(₹'000)
1	Capital Reserve	-	-
2	Capital Redemption Reserve	-	-
3	Share Premium	-	-
4	General Reserves	-	-
	Less: Debit balance in Profit and Loss Account	-	-
	Less: Amount utilized for Buy-back	-	-
5	Catastrophe Reserve	-	-
6	Other Reserves (to be specified)	-	-
7	Balance of Profit in Profit & Loss Account	-	-
	<b>TOTAL</b>	-	-



**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



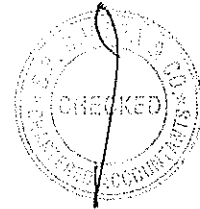
*Ab Health Hamesha*

**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**SCHEDULE -7**

**BORROWINGS**

S. No	Particulars	As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
1	Debentures/ Bonds	-	-
2	Banks	-	-
3	Financial Institutions	-	-
4	Others (to be specified)	-	-
	<b>TOTAL</b>	-	-



Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012



Ab Health Hamesha

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

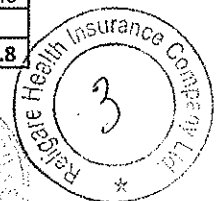
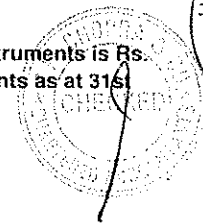
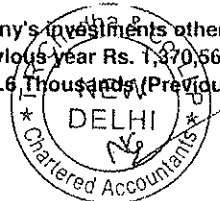
SCHEDULE - 8

INVESTMENTS - SHAREHOLDERS

S. No	Particulars	Shareholders	
		As at 31st March, 2017	As at 31st March, 2016
		(₹ '000)	(₹ '000)
	<b>LONG TERM INVESTMENTS</b>		
1	Government securities and Government guaranteed bonds including Treasury Bills	259,227.2	204,560.9
2	Other Approved Securities	135,643.1	32,156.6
3	Other Investments		
	( a) Shares	-	
	(aa) Equity	-	
	(bb) Preference	-	
	( b) Mutual Funds	-	
	(c) Derivative Instruments	-	
	(d) Debentures/ Bonds	50,000.0	
	(e) Other Securities		
	- Fixed Deposit	249,600.0	623,000.0
	(f) Subsidiaries	-	
	(g) Investment Properties-Real Estate	-	
4	Investments in Infrastructure and Social Sector		
	- Infrastructure Bonds	101,787.1	5,000.0
	- Housing Bonds	303,491.1	20,019.5
5	Other than Approved Investments	49,999.7	
	<b>SHORT TERM INVESTMENTS</b>		
1	Government securities and Government guaranteed bonds including Treasury Bills	-	49,401.1
2	Other Approved Securities	-	
3	Other Investments		
	( a) Shares	-	
	(aa) Equity	-	
	(bb) Preference	-	
	( b) Mutual Funds	-	145,000.0
	(c) Derivative Instruments	-	
	(d) Debentures/ Bonds	248,762.4	198,729.8
	(e) Other Securities		
	- Fixed Deposit	373,400.0	47,700.0
	- Certificate of Deposit	-	
	(f) Subsidiaries	-	
	(g) Investment Properties-Real Estate	-	
4	Investments in Infrastructure and Social Sector		
	- Infrastructure Bonds	5,000.0	5,000.0
	- Housing Bonds	20,006.7	-
5	Other than Approved Investments	-	40,000.0
	<b>TOTAL</b>	<b>1,796,917.2</b>	<b>1,370,567.8</b>

Note:

Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs. 1,796,917.2 Thousands. (Previous year Rs. 1,370,567.8 Thousands). Market value of such investments as at 31st March, 2017 is Rs. 1,808,160.6 Thousands (Previous year Rs. 1,371,930.0 Thousands)





**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



*Ab Health Hamesha*

**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

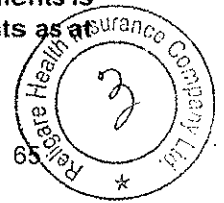
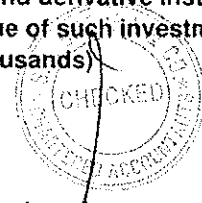
**SCHEDULE - 8A**

**INVESTMENTS - POLICY-HOLDERS**

S. No	Particulars	Policy-Holders	
		As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
	<b>LONG TERM INVESTMENTS</b>		
1	Government securities and Government guaranteed bonds including Treasury Bills	999,971.5	956,062.8
2	Other Approved Securities	510,893.6	355,138.1
3	Other Investments	-	-
	(a) Shares	-	-
	(aa) Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	817,480.5	653,895.8
	(e) Other Securities	-	-
	- Fixed Deposit	-	-
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social Sector	-	-
	- Infrastructure Bonds	552,982.8	553,853.0
	- Housing Bonds	391,292.8	397,957.5
5	Other than Approved Investments	-	-
	<b>SHORT TERM INVESTMENTS</b>		
1	Government securities and Government guaranteed bonds including Treasury Bills	50,022.3	-
2	Other Approved Securities	-	-
3	Other Investments	-	-
	(a) Shares	-	-
	(aa) Equity	-	-
	(bb) Preference	-	-
	(b) Mutual Funds	379,800.0	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	250,137.1	50,000.0
	(e) Other Securities	-	-
	- Fixed Deposit	157,200.0	-
	- Certificate of Deposit	-	-
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investments in Infrastructure and Social Sector	-	-
	- Infrastructure Bonds	49,999.6	-
	- Housing Bonds	111,364.6	99,951.3
5	Other than Approved Investments	-	95,500.0
	<b>TOTAL</b>	<b>4,271,144.9</b>	<b>3,162,358.5</b>

**Notes:**

Aggregate amount of Company's investments other than listed equity securities and derivative instruments is Rs. 4,271,144.9 thousands (Previous year Rs. 3,162,358.5 Thousands). Market value of such investments as at 31st March, 2017 is Rs. 4,399,166.8 Thousands (Previous year Rs. 3,215,033.9 Thousands)



**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



*Ab Health Hamesha*

**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**SCHEDULE - 9**

**LOANS**

S. No	Particulars	As at 31st March, 2017	As at 31st March, 2016
		(₹ '000)	(₹ '000)
1	<b>SECURITY-WISE CLASSIFICATION</b>		
	Secured		
	(a) On mortgage of property		
	(aa) In India		
	(bb) Outside India		
	(b) On Shares, Bonds, Govt. Securities		
	(c) Others (to be specified)		
	Unsecured		
	<b>TOTAL</b>	-	-
2	<b>BORROWER-WISE CLASSIFICATION</b>		
	(a) Central and State Governments		
	(b) Banks and Financial Institutions		
	(c) Subsidiaries		
	(d) Industrial Undertakings		
	(e) Others (to be specified)		
	<b>TOTAL</b>	-	-
3	<b>PERFORMANCE-WISE CLASSIFICATION</b>		
	(a) Loans classified as standard		
	(aa) In India		
	(bb) Outside India		
	(b) Non-performing loans less provisions		
	(aa) In India		
	(bb) Outside India		
	<b>TOTAL</b>	-	-
4	<b>MATURITY-WISE CLASSIFICATION</b>		
	(a) Short Term		
	(b) Long Term		
	<b>TOTAL</b>	-	-



SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 10

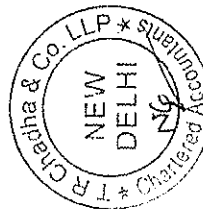
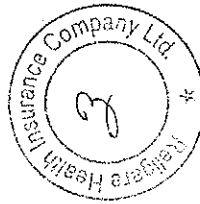
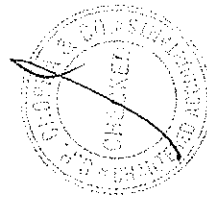
FIXED ASSETS

(₹ '000)

Particulars	As at 1st April, 2016		Cost/ Gross Block		As at 31st March, 2017		Depreciation		Net Block		
			Additions	Deductions			For the Year	On Sales / Adjustments	Upto 31st March, 2017	As at 31st March, 2017	As at 31st March, 2016
Goodwill	-	-	-	-	-	-	-	-	-	-	-
Intangibles-Computer Software	487,281.8	-	120,834.2	-	608,115.9	-	86,483.7	-	273,212.0	334,903.9	300,553.5
Land-Freehold	-	-	-	-	-	-	-	-	-	-	-
Leasehold Property	12,194.2	-	10,454.0	839.9	21,808.4	5,329.4	2,595.0	399.6	7,524.8	14,283.6	6,864.9
Buildings	-	-	-	-	-	-	-	-	-	-	-
Furniture & Fittings	2,964.6	-	4,019.9	183.3	6,801.2	2,662.6	3,203.3	162.0	5,703.9	1,097.3	302.1
Information Technology Equipment	117,499.3	-	41,162.7	19.0	153,643.0	65,185.7	24,489.5	19.0	89,656.2	63,986.8	47,313.6
Vehicles	10,057.6	-	-	2,669.3	7,388.3	5,854.4	1,439.4	1,944.5	5,349.2	2,039.1	4,203.2
Office Equipment	12,790.9	-	13,424.8	516.2	25,699.5	7,297.1	4,878.4	408.4	11,767.2	13,932.3	5,493.8
Others (Specify nature)	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL - Current Year</b>	<b>637,788.4</b>	<b>-</b>	<b>189,895.5</b>	<b>4,227.6</b>	<b>823,456.3</b>	<b>273,057.5</b>	<b>123,089.2</b>	<b>2,933.4</b>	<b>393,213.3</b>	<b>430,243.0</b>	<b>364,731.0</b>
Previous Year	496,467.0	-	146,159.2	4,837.8	637,788.4	177,104.3	98,467.9	2,514.7	273,057.5	364,731.0	-
Work in progress	22,707.5	-	26,598.5	22,707.5	26,598.5	-	-	-	-	26,598.5	22,707.5
<b>Grand Total:</b>	<b>660,495.9</b>	<b>-</b>	<b>216,494.0</b>	<b>26,935.1</b>	<b>850,054.8</b>	<b>273,057.5</b>	<b>123,089.2</b>	<b>2,933.4</b>	<b>393,213.3</b>	<b>456,841.5</b>	<b>387,438.5</b>
Current Year	505,744.7	-	168,866.7	14,115.5	660,495.9	177,104.3	98,467.9	2,514.7	273,057.5	387,438.5	-
Previous Year	-	-	-	-	-	-	-	-	-	-	-

Note:

1) Lease hold property consists of civil and other improvements at premises taken on long term lease by company



**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



*Ab Health Hamesha*

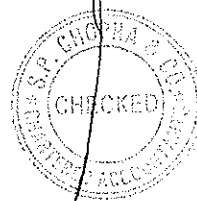
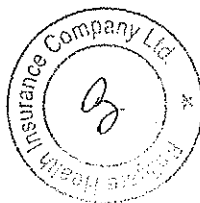
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**SCHEDULE - 11**

**CASH AND BANK BALANCES**

S. No	Particulars	As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
1	Cash (including cheques, drafts and stamps)	40,227.9	39,906.1
2	Bank Balances		
	(a) Deposit Accounts <sup>^</sup>		
	(aa) Short-term (due within 12months)	15,050.1	14,399.8
	(bb) Others	-	-
	(b) Current Accounts	303,301.9	182,163.0
	(c) Others (to be specified)		
3	Money at Call and Short Notice		
	(a) With Banks		
	(b) With other Institutions		
4	Others (to be specified)		
	<b>TOTAL</b>	<b>358,579.9</b>	<b>236,468.9</b>
	Balances with non-scheduled banks included in 2 and 3	NIL	NIL

<sup>^</sup> Investment related Fixed deposits have been reported under Investments instead of cash and Bank balance.



# Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012



Ab Health Hamesha

## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

### SCHEDULE - 12

#### ADVANCES AND OTHER ASSETS

S. No	Particulars	As at 31st March, 2017	As at 31st March, 2016
		(₹ '000)	(₹ '000)
<b>ADVANCES</b>			
1	Reserve deposits with ceding companies	-	-
2	Application money for investments	-	-
3	Prepayments	23,612.4	20,317.3
4	Advances to directors/officers	-	-
5	Advance tax paid and taxes deducted at source (Net of provision for taxation)	5,218.0	5,185.1
6	Others		
	(a) Advances to suppliers	2,093.8	5,953.6
	(b) Other Advances	2,666.0	1,166.1
	<b>TOTAL (A)</b>	<b>33,590.2</b>	<b>32,622.1</b>
<b>OTHER ASSETS</b>			
1	Income accrued on investments *	302,491.5	202,478.4
2	Outstanding premiums	82,082.1	109,977.3
3	Agents balances	2,601.5	890.6
4	Foreign agencies balances	-	-
5	Due from other entities carrying on insurance business (including re-insurers)	81,371.7	156,095.5
6	Due from subsidiaries/holding companies	55.3	30.1
7	Deposit with RBI (Pursuant to section 7 of Insurance Act, 1938)	-	-
8	Others		
	(a) Rent Deposits & other assets	57,459.1	24,426.4
	(b) Service tax unutilized credit	42,726.8	51,915.9
	(c) Unclaimed amount of Policy Holder (investment)	8,089.5	3,667.8
	(d) Other Receivables	-	-
	<b>TOTAL (B)</b>	<b>576,877.5</b>	<b>549,482.0</b>
	<b>TOTAL (A+B)</b>	<b>610,467.7</b>	<b>582,104.1</b>

\* Income accrued on investments includes interest on deposits also.



**Religare Health Insurance Company Limited**

IRDA Registration number 148 dated 26 April, 2012



*Ab Health Hamesha*

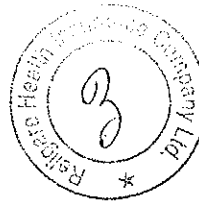
**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**SCHEDULE - 13**

**CURRENT LIABILITIES**

S. No	Particulars	As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
1	Agents' balances	86,866.2	55,670.5
2	Balance due to other insurance companies	116,886.8	212,857.2
3	Deposits held on re-insurance ceded	-	-
4	Premiums received in advance	197,101.9	128,556.6
5	Unallocated premium	379,527.8	163,406.1
6	Sundry creditors	858,525.8	721,566.0
7	Due to subsidiaries/holding company	8,384.3	19,749.0
8	Claims outstanding*	963,038.2	519,322.7
9	Due to officers/directors	-	-
10	Unclaimed amount of Policy Holder	7,167.2	5,144.9
11	Others	-	-
	(a) Tax deducted payable	40,223.5	45,196.2
	(b) Other statutory dues	6,692.1	4,770.4
	(c) Service Tax Liability	5,638.8	3,328.9
	(b) Other Liabilities	9,772.9	9,280.6
	<b>TOTAL</b>	<b>2,679,825.5</b>	<b>1,888,849.1</b>

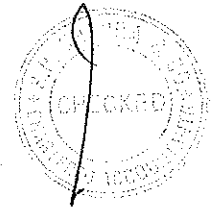
\*Net of Reinsurance



SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

**SCHEDULE - 14**  
**PROVISIONS**

S. No	Particulars	As at 31st March, 2017	As at 31st March, 2016
		(₹ '000)	(₹ '000)
1	Reserve for unexpired risk	2,536,005.6	2,103,974.9
2	For taxation (less advance tax paid and tax deducted at source)	-	-
3	For proposed dividends	-	-
4	For dividend distribution tax	-	-
5	Others		
	(a) For employee benefits	49,184.0	35,697.9
	(b) Lease equalisation reserve	219.0	11.6
	<b>TOTAL</b>	<b>2,585,408.6</b>	<b>2,139,684.4</b>



# Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012



Ab Health Hamesha

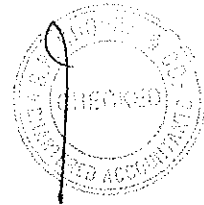
## SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

### SCHEDULE - 15

#### MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

S. No	Particulars	As at 31st March, 2017 (₹ '000)	As at 31st March, 2016 (₹ '000)
1	Discount allowed in issue of shares/ debentures	-	-
2	Others (to be specified)	-	-
	<b>TOTAL</b>	-	-





Schedule 16

Significant Accounting Policies forming part of the financial statements for the year ended 31st March, 2017

1. Background

Religare Health Insurance Company Limited ("the Company") was incorporated on 2<sup>nd</sup> April, 2007 as a company under the Companies Act, 2013 (erstwhile the Companies Act, 1956) ('the Act'). The Company is licensed since 26<sup>th</sup> April, 2012. by the Insurance Regulatory and Development Authority ('IRDA') for carrying out the business of underwriting General insurance relating to Health segment, which comprises Health, Personal Accident and Travel insurance. These products are distributed through individual agents, brokers, corporate agents, online and Company's sales force.

2. Basis of Preparation of Financial Statements

The financial statements have been prepared under the historical cost convention and on the accrual basis of accounting in accordance with the generally accepted accounting principles unless otherwise specifically stated and in accordance with the statutory requirements prescribed under the Insurance Act, 1938 (amended by the Insurance Laws (Amendment) Act, 2015), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('The Regulations') and orders and directions issued by the Insurance Regulatory and Development Authority ('IRDA') in this behalf, the Companies Act, 2013 ('The Act') to the extent applicable and comply with the applicable notified accounting standards pursuant to the Companies (Accounting Standards) Rules, 2006, which continues to apply under section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014 and current practices prevailing within the Insurance Industry in India.

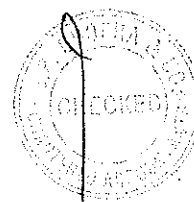
3. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets, liabilities, as on the Balance Sheet date, revenue and expenses for the year ended and disclosure of contingent liabilities as on the Balance Sheet date.

The estimates and assumptions used in these financial statements are based on management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to the accounting estimates is recognized prospectively in the current and future periods.

4. Significant Accounting Policies

4.1. Revenue recognition



## Schedules forming part of financial statements

### Premium income

Premium written including reinstatement premium is recognized as income over the contract period or period of risk, whichever is appropriate, on a gross basis, net of service tax. Any subsequent revision to premium as and when they occur are recognized over the remaining period of risk or contract period, as applicable. Adjustments to premium arising on cancellation of policies are recognized in the period in which it is cancelled. The Net Premium Written is adjusted / netted of by the amount of movement of Unearned Premium Reserve to arrive at the net premium earned.

### Income from reinsurance ceded

Commission on reinsurance ceded is adjusted/netted off from commission expense in the period of ceding the risk.

Profit Commission under reinsurance treaties, wherever applicable, is recognized as income in the year of final determination of profits and combined with commission on reinsurance ceded.

### Income earned on investments

Interest income on investments is recognized on accrual basis. Accretion of discount and amortization of premium relating to debt securities is recognized over the holding/maturity period on a straight-line basis. Realized gain/loss on securities, which is the difference between the sale consideration and the carrying value in the books of the Company, is recognized on the trade date. In determining the realized gain/loss, cost of securities is arrived at on 'Weighted average cost' basis. Further, in case of mutual funds, the profit or loss on sale also includes the accumulated changes in the fair value previously recognized under 'Fair Value Change Account'. Sale consideration for the purpose of realized gain/loss is net of brokerage and taxes, if any, and excludes interest received on sale.

Dividend income is recognized when the right to receive dividend is established.

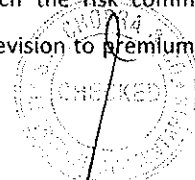
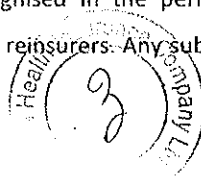
Investment income on shareholder fund is disclosed in Profit & Loss Account and investment income on policyholder funds is disclosed under Revenue Accounts.

#### 4.2. Premium received in advance

This represents premium received during the period, where the risk commences subsequent to the Balance Sheet date.

#### 4.3. Reinsurance Premium

Insurance premium on ceding of the risk is recognised in the period in which the risk commences in accordance with reinsurance arrangements with the reinsurers. Any subsequent revision to premium ceded is



#### Schedules forming part of financial statements

recognised in the period of such revision. Adjustment to reinsurance premium arising on cancellation of policies is recognized in the period in which they are cancelled.

#### 4.4. Premium Deficiency

Premium deficiency is recognised when the sum of expected claim costs and related expenses and maintenance costs exceed the reserve for unexpired risks and is computed based on actuarially determined ultimate loss ratios.

#### 4.5. Unearned Premium Reserve

Unearned Premium Reserve represents that part of the net written premium (i.e. premium, net of reinsurance ceded) which is attributable to, and set aside for subsequent risks to be borne by the Company under contractual obligations on contract period basis or risk period basis, whichever is appropriate, and is created at 50% of the net written premium (excluding short term expired policy) of preceding twelve months as at the Balance Sheet date, in terms of option granted by the IRDA Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated 4th April, 2016.

#### 4.6. Claims

Claims are recognized as and when reported. Claims are recorded in the Revenue Account, net of claims recoverable from reinsurers / co-insurers to the extent there is a reasonable certainty of realization. These estimates are progressively revalued on the availability of further information. Estimated liability in respect of claims is provided for the intimations received up to the year end, information/ estimates provided by the insured/ surveyors / Third Party Administrators (TPA) and judgment based on the past experience and other applicable laws and practices.

Claims Incurred but not reported (IBNR) represent that amount of claims that may have been incurred prior to the end of the current accounting year but have not been reported or claimed. The IBNR provision also includes provision, if any, required for claims incurred but not enough reported (IBNER). IBNR and IBNER liabilities are provided based on actuarial principles and certified annually by the Appointed Actuary of the Company. The methodology and assumptions on the basis of which the liability has been determined has also been certified by the Appointed Actuary to be appropriate, in accordance with guidelines and norms issued by the Institute of Actuaries of India and in concurrence with the IRDA.

Further claims incurred also include specific claims settlement costs such as survey / legal fees / TPA fees and other directly attributable costs.



Schedules forming part of financial statements

#### 4.7. Acquisition costs

Acquisition costs are those costs that vary with, and are primarily related to the acquisition of new and renewal of insurance contracts viz. commission, policy issue expenses, etc. These costs are expensed in the period in which they are incurred.

#### 4.8. Investments

Investments are made in accordance with the Insurance Act, 1938, as amended by the Insurance Law (Amendment) Act, 2015 and Insurance Regulatory and Development Authority (Investment) Regulations, 2016, and various other circulars/notifications and amendments issued by the IRDAI in this context from time to time.

Investments are recorded at cost, on trade date and includes brokerage, transfer charges, stamps etc., if any, and exclude interest accrued up to the date of purchase.

#### Classification

Investments maturing within twelve months from Balance Sheet date and Investments made with the specific intention to dispose off within twelve months are classified as 'short term investments'. Investments other than 'short term investments' are classified as 'long term investments'.

#### Valuation

Investments are valued as follows:

- **Debt securities and non – convertible preference shares**

All debt securities including government securities and non – convertible preference shares are considered as 'held to maturity' and accordingly stated at historical cost, subject to accretion of discount or amortization of premium over the holding/maturity period on a straight line basis.

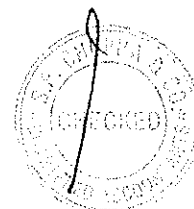
- **Mutual funds**

Mutual fund investments are stated at fair value, being the closing net asset value at Balance Sheet date.

- **Listed Equities**

Listed equity shares as at the Balance Sheet date are stated at fair value being the quoted closing price on the Primary Exchange – 'National Stock Exchange ('NSE')'. In case the equity share is not listed/traded on the Primary Exchange the quoted closing price on the Secondary Exchange – 'Bombay Stock Exchange ('BSE')', is considered as fair value. Equity shares awaiting listing are stated at historical cost subject to provision for diminution, if any, in the value of such investment determined separately for each individual investment.

- **Investments other than mentioned above are valued at cost**



Schedules forming part of financial statements

• **Fair Value Change Account**

In accordance with the Regulations, unrealized gain/loss arising due to changes in fair value of listed equity shares and mutual fund investments are taken to the 'Fair Value Change Account'. The balance in the Fair Value Change Account is not available for distribution, pending realization.

**Impairment of Investments**

The Company assesses at each Balance Sheet date whether there is any indication of investments being impaired. If any such indication exists, the carrying value of such investment is reduced to its recoverable amount and the impairment loss is recognized in the Profit and Loss Account. If at the Balance Sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the investment is restated to that extent.

**4.9. Fixed assets, Intangible and Impairments**

**Fixed assets and depreciation**

Fixed assets are stated at cost less accumulated depreciation. Cost includes the purchase price and any cost directly attributable to bringing the asset to its working condition for its intended use.

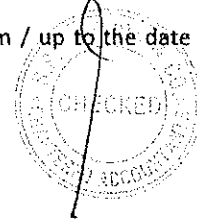
Immovable assets at the leased premises including civil works, electrical items are capitalized as leasehold improvements and are amortized over the primary period of lease.

Depreciation is provided on Straight Line Method, over the useful life of the assets estimated by the management, in the manner prescribed in Schedule II of the Companies Act, 2013. The useful lives in the following cases are different from that prescribed by Schedule II of the Companies Act, 2013.

Assets Description	Useful Life of Assets prescribed as per Schedule II of the Companies Act, 2013 (No. of Years)	Useful Lives of the Assets as assessed / estimated by the Company (No. of Years)
Office Equipment (Glow Sign Boards and Batteries)	5	3
Furniture and Fixtures	10	5
Vehicles (acquired from November, 2011 to March, 2014)	8	6.25

Based on usage pattern and internal assessment, the management believes that the useful lives as given above best represent the period over which the management expects to use these assets. Hence the useful lives of these assets is different from the lives as prescribed in Schedule II of the Companies Act, 2013.

Depreciation on addition or on sale / discard of an asset is calculated pro-rata from / up to the date of such addition or sale/discard.



Schedules forming part of financial statements

#### **Intangible Assets**

Intangible assets are recognized only if it is probable that the future economic benefits that are attributable to assets will flow to the Company and the costs of the assets can be measured reliably.

Intangible assets comprising computer software are carried at cost less amortization. Computer software including improvements are amortised over the management's estimate of the useful life of such intangibles. Management estimates for useful life of intangibles is 6.2 years.

All assets including intangibles individually costing up to Rs. 5,000 are fully depreciated / amortized in the year in which they are acquired.

#### **Impairment of assets**

The Company assesses at each Balance Sheet date whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the impairment loss is recognized in the profit and loss account. If, at the Balance Sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is restated to that extent.

#### **4.10. Operating Lease**

Assets acquired under Leases where a significant portion of the risks and rewards of the ownership are retained by the lessor are classified as Operating Leases. Lease payments of assets/premises taken on operating lease are recognised as an expense in the Revenue (s) and Profit and Loss Account.

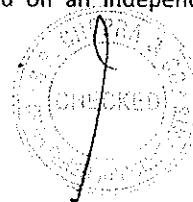
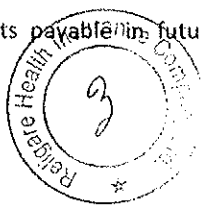
#### **4.11. Employee benefits**

##### **(i) Defined Contribution Plan**

The benefit in the form of contribution to the Statutory Provident Fund, Employee State Insurance and Employee Labour Welfare Fund etc. are considered as the defined contribution plans and are recognized on the basis of the amount paid or payable for the period during which services are rendered by the employees.

##### **(ii) Gratuity : Defined Benefit Plan**

The Company has an obligation towards gratuity, a defined benefit retirement plan covering eligible employees. The plan provides for a lump sum payment to vested employees on retirement, death while in employment or on termination of employment. Vesting occurs upon completion of five years of service. The Company makes annual contribution to the gratuity fund established as Trust. The Company accounts for the liability for gratuity benefits payable in future based on an independent actuarial



#### Schedules forming part of financial statements

valuation conducted by an independent actuary on projected unit credit method as at the Balance Sheet Date.

(iii) **Leave Encashment - Other Long term Benefits**

The employees of the Company are entitled to compensated absences and leave encashment as per the policy of the Company, the liability in respect of which is provided, based on an actuarial valuation conducted by an independent actuary on projected unit credit method as at the Balance Sheet date. Actuarial gains and losses comprise experience adjustments and the effects of changes in actuarial assumptions are recognized immediately in the Revenue Account(s) and Profit and Loss Account as income or expense.

#### 4.12. Employee Stock Option Scheme("ESOS")

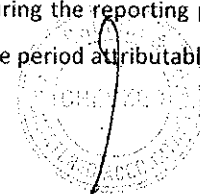
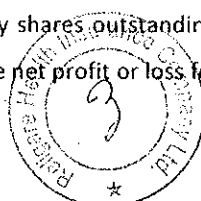
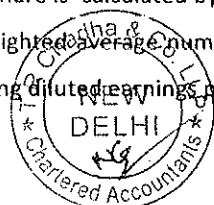
The company follows the intrinsic method for computing the compensation cost, for options granted under the scheme(s). The difference if any, between the intrinsic value and the grant price, being the compensation cost is recognized as deferred stock option expense and is charged to Revenue Account and Profit and Loss Account on straight line basis over the vesting period of options.

#### 4.13. Taxation

- (i) Current tax is determined based on the amount of tax payable, calculated as per provisions of Income Tax Act 1961, in respect of taxable income for the year.
- (ii) Deferred tax is recognized, subject to the consideration of prudence in respect of deferred tax asset, on timing differences, being the differences between taxable incomes and accounting income that originate in one period and are capable of reversal in one or more subsequent years.
- (iii) Provision for taxation for the period(s) is ascertained on the basis of assessable profits computed in accordance with the provisions of the Income Tax Act, 1961.
- (iv) Deferred Tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. At each Balance Sheet date, the Company re-assesses unrecognized deferred tax assets, if any.
- (v) Current tax assets and liabilities are offset when there is a legally enforceable right to set off the recognized amount and there is intention to settle the assets and the liabilities on a net basis.
- (vi) Deferred tax assets and liabilities are offset when there is a legally enforceable rights to set off assets against liabilities representing the current tax and where the deferred tax and liabilities relate to taxes on income levied by the same governing taxation laws.

#### 4.14. Earnings per share

The basic earnings per share is calculated by dividing the Net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the reporting period. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity



Schedules forming part of financial statements

shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

**4.15. Provisions and Contingencies**

A provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates. Contingent losses arising from claims other than insurance claims, litigation, assessment, fines, penalties, etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. A disclosure for a contingent liability other than those under policies is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Contingent assets are neither recognized nor disclosed in the financial statements.

**4.16. Cash and Cash Equivalent**

Cash and cash equivalent for the purpose of accounting standards, (AS)-3, cash flow statement comprises of cash and bank balances only.

**4.17 Segment Reporting**

4.17. Allocation of Income and Expenses

4.17.1. Allocation of Investment Income

Investment income across segments within the Revenue Account has been allocated on the basis of claims and other allocable liabilities for the respective segments.

4.17.2. Allocation of Expenses

4.17.2.1. Expenses that are directly identified to the business class are allocated on actual basis.

4.17.2.2. Other expenses that are not directly identifiable, are allocated in the proportion of Net Premium of respective business

4.17.3. Segment assets and liabilities have been allocated to various segments to the extent possible

4.18 Service Tax liability on insurance service is set-off against the service tax credits available from tax paid on input services. Unutilized credits, if any, are carried forward for set-off.





Schedules forming part of financial statements

NOTES FORMING PART OF ACCOUNTS

1		(₹ '000)	
<b>Contingent Liabilities</b>			
Particulars	As at 31.03.2017	As at 31.03.2016	
Partly paid up Investments	-	-	
Claims, other than against Policies, not acknowledged as debts by the Insurer	-	-	
Underwriting commitments outstanding	-	-	
Guarantees given by or on behalf of the Insurer	7,480.0	7,480.0	
Statutory demands / liabilities in dispute, not provided for	-	-	
Reinsurance obligations to the extent not provided for in Accounts	-	-	
Others - Against the cases filed by the ex landlord	38.08	38.08	

2 **Basis used by the Actuary for determining provision required for IBNR / IBNER**  
'Claims incurred But Not Reported' (IBNR) and claims incurred but not enough reported (IBNER) as at March 31, 2017 has been estimated by the Appointed Actuary in compliance with the guidelines issued by IRDA and applicable provisions of professional guidance notes issued by the Institute of Actuaries of India.

3 **Encumbrances**  
All the assets of the Company are free from any encumbrances except deposits in banks amounting to ₹ 7,480 thousands (previous year ₹ 7,480 thousand) These deposits have been placed with banks for the purposes of executing bank guarantees. The Company has all assets within India.

4		(₹ '000)	
<b>Estimated Amount of Commitments made and Outstanding for</b>			
Particulars	As at 31.03.2017	As at 31.03.2016	
Loans	-	-	
Investments	-	-	
Fixed Assets (Net of advances)	3,861.9	21,923.2	

5		(₹ '000)	
<b>Claims less Reinsurance paid to Claimants</b>			
Class of Business	Miscellaneous		
	As at 31.03.2017	As at 31.03.2016	
In India	2,001,374.5	1,434,786.2	
Outside India	-	-	

6		(₹ '000)	
<b>Age-wise Breakup of Gross Claims Outstanding*</b>			
Class of Business	Miscellaneous		
	As at 31.03.2017	As at 31.03.2016	
Outstanding for more than six months	57,369.4	39,977.1	
Outstanding for six months or less	647,675.3	355,576.9	
	705,044.7	395,554.0	

\*Excluding IBNR provisions, amounts payable to service providers and third party administrator.

7 Claims settled and remaining unpaid for more than six months is NIL (Previous year : NIL)

8		(₹ '000)			
<b>(a) Premium less Reinsurance Written During the Year</b>		In India		Outside india	
Class of Business		For the Year ended	For the Year ended	For the Year ended	For the Year ended
		31.03.2017	31.03.2016	31.03.2017	31.03.2016
Miscellaneous		5,272,047.4	3,596,736.9	-	-

(b) No premium income is recognized on "Varying Risk Pattern" basis.



Schedules forming part of financial statements

9	Extent of Risk Retained and Reinsured (₹ '000)			
	Risk Retained		Risk Reinsured	
	For the Year ended 31.03.2017	For the Year ended 31.03.2016	For the Year ended 31.03.2017	For the Year ended 31.03.2016
Class of Business				
Miscellaneous	72.6%	71.5%	27.4%	28.5%

10	Value of Contracts in relation to Investments (₹ '000)	
	As at 31.03.2017	As at 31.03.2016
Particulars		
Purchase where deliveries are pending	-	-
Sales where payments are overdue	-	-

11 All the investments are made in accordance with Insurance Act, 1938 and IRDA (Investment) Regulations, 2016 and are performing assets.

12 The Company does not have any investment property as at March 31, 2017 or March 31, 2016.

13 Historical cost of investments which are valued at Fair Value

Particulars	(₹ '000)			
	March 31, 2017		March 31, 2016	
	Reported / fair value	Historical Cost	Reported value	Historical Cost
Mutual Funds	379,800.0	379,800.0	280,500.0	280,500.0

14 Age-wise Analysis of the Unclaimed Amount of the Policyholders

Particulars	Total Amount	Age-wise Analysis (in months)					
		4-12 Mts	13-18 Mts	19-24 Mts	25-30 Mts	31-36 Mts	Beyond 36 Mts
Claims settled but not paid to the policyholders / insured due to any reasons except under litigation from the insured /policyholders	-	-	-	-	-	-	-
Sum due to the insured /policyholders on maturity or otherwise	-	-	-	-	-	-	-
Excess collection of the premium / tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	-	-	-	-	-	-	-
Cheques issued but not encashed by the policyholder/insured *	6,749.5	3,674.5	1,475.1	551.1	323.0	257.5	468.3

\* Fair Value of Investments against unclaimed amount is 80.89 Thousands.

Details of Unclaimed amounts and investment income thereon

Particulars	Rs. in Lakhs
	FY 2016-17
Opening Balance	51.45
Add: Amount Transferred to unclaimed amount	73.84
Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders	1.02
Add: Investment income	5.22
Less: Amount paid during the year	59.85
Closing Balance of Unclaimed Amount	71.67

15 Segment Information

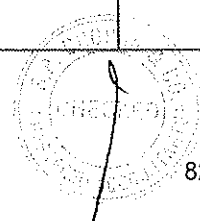
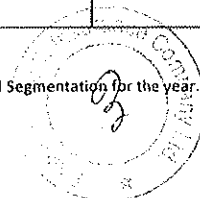
a) Business Segments

The Company's primary reportable segments are identified in accordance with the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002. The operating expenses and investment and other income have been allocated to various segments as per accounting policies disclosed above. However, due to the nature of the business, segment assets and liabilities have been allocated to various segments to the extent possible.

Segment	(₹ '000)					
	Health		Personal Accident		Others	
	As at 31.03.2017	As at 31.03.2016	As at 31.03.2017	As at 31.03.2016	As at 31.03.2017	As at 31.03.2016
Health Segment						
Segmental Revenue	6,369,792.0	4,452,031.0	544,047.9	423,572.2	346,827.8	157,620.2
Segmental Result	(180,694.4)	(788,530.9)	108,502.9	(39,001.6)	19,690.5	(19,993.8)
Segmental Liabilities						
Claims Outstanding (Net)	788,341.6	400,536.8	94,396.8	81,298.1	80,299.9	37,487.9
Unexpired risk reserve (Net)	2,321,177.4	1,893,435.6	177,894.8	190,508.2	36,933.4	20,031.2
Premium received in advance	164,731.8	110,522.9	11,464.9	7,852.1	20,905.2	10,181.6
Segment Assets						
Outstanding Premium	47,082.1	109,977.3				

b) Geographical Segment

Since the Company's entire business is conducted within India, there is no reportable Geographical Segmentation for the year.



Schedules forming part of financial statements

16 Details of Managerial Remuneration as per terms of appointment are as under:

Particulars	(₹ '000)	
	As at 31.03.2017	As at 31.03.2016
Salaries & Allowances*	29,534.6	21,425.7
Contribution to Provident and other funds	1,188.3	1,080.3
Perquisites	52.4	-
<b>Total **</b>	<b>30,775.3</b>	<b>22,506.0</b>

\* Includes payment of Rs.6,751.8 thousands towards one time mile stone achievement linked bonus related to FY 2015-16

\*\*The managerial remuneration paid to Mr. Anuj Gulati, the Managing Director and Chief Executive officer of the company is in accordance with the approval accorded by the Insurance Regulatory and Development Authority as per the requirement of Sec 34A of the Insurance Act, 1938. Pursuant to the said approval ₹ 15,000 (thousand) (Previous year ₹ 15,000 thousand) is charged to Revenue Account, and remaining ₹ 15,775.3 thousand (Previous year ₹ 7,506 thousand) is charged to Profit and Loss Account

Provision towards gratuity and leave encashment are determined actuarially for company as a whole and accordingly have not been considered in the above information

During the year a provision of ₹ 24,756.6 (thousand) towards bonus for managerial personnel has been created. The same is payable subject to approval by shareholders and Insurance Regulatory and Development Authority. The Provision has been charged to Profit and Loss account

During the year bonus of ₹ 22,506 thousand has been paid/outstanding to Mr. Anuj Gulati, the Managing Director and Chief Executive Officer of the Company. The said Bonus has been paid/outstanding out of last year provisions

Perquisites are calculated as per Income Tax Rules, 1962.

17 Unearned Premium Reserve (UPR)

Pursuant to the option granted by the IRDA Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated 4th April, 2016, the Company has adopted the policy to create the Unearned Premium Reserve (UPR) at 50% of the Net Written Premium (excluding short term expired policy) of preceding twelve months as at the Balance Sheet date, as compared to, the earlier policy of, on daily pro-rata basis subject to a minimum of 50% of the aggregate premium written on policies during the twelve months preceding the Balance Sheet date on all unexpired policies, being followed in the earlier year/s. The said change has resulted in decrease in the UPR as at 31st March, 2017, by ₹790,615.2thousands as compared to the UPR, in case the earlier policy would have been followed.

18 Expenditure in Foreign Currency (On accrual basis)

Particulars	(₹ '000)	
	Year ended 31.03.17	Year ended 31.03.16
Travelling	-	-
Remuneration	-	-
Software License Fees	-	-
Purchase of Fixed Assets	-	-
Professional fees	-	-
Others	21,221.48	13,093.72
<b>Total</b>	<b>21,221.48</b>	<b>13,093.72</b>

19 Operating Lease Commitments

The Company has taken on lease office premises. Lease payments on cancellable and non cancellable lease of Rs. 82,079.9 thousand (previous year 79,577.6 thousand) are charged to Revenue Account and Profit and Loss Account. The future minimum lease payments in respect of non cancellable as at the balance sheet date are as under:

The lease rental charged under non cancellable operating leases and maximum obligation on such leases at the balance sheet date are as follows:

Particulars	(₹ '000)	
	Year ended 31.03.17	Year ended 31.03.16
Payable not later than one year	55,409.69	10,407.47
Payable later than one year but not later than five years	35,995.74	10,016.96
Payable later than five years	-	-
<b>Total</b>	<b>91,405.42</b>	<b>20,424.43</b>

20 Foreign Currency Exposures

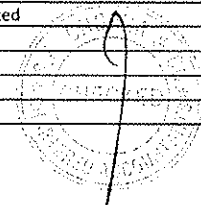
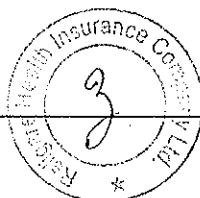
Foreign currency exposures which are not hedged as at the Balance Sheet date are:

Particulars	(₹ '000)	
	Year ended 31.03.17	Year ended 31.03.16
Payable in Indian Rupee	45,522.45	14,809.00
Payable in USD	-	-

21

Schedules forming part of financial statements  
Detailed list of Related parties  
(As per AS-18 issued by ICAI)

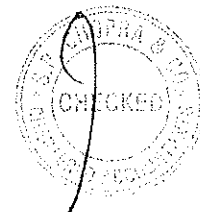
S.No	Nature of Relationship	Name of party
1	Holding Company	Religare Enterprises Limited
2	Subsidiaries of immediate Holding Companies	Religare Finvest Limited
		Religare Support Services Limited
		Religare Securities Limited
		Religare Capital Markets Limited
		Religare Health Insurance Company Limited
		Religare Arts Initiative Limited
		Religare Commodity Broking Private Limited
		RGAM Investment Advisers Private Limited
		Religare Capital Markets (India) Limited
		Religare Broking Limited
3	Subsidiaries of fellow Subsidiaries	Religare Arts Investment Management Limited
		Cerestra Advisors Limited
		Religare Housing Development Finance Corporation Limited
		Religare Comtrade Limited
		Religare Capital Finance Limited
		Religare Commodities Limited
		Religare Venture Capital Limited
		Religare Investment Advisors Limited
		RGAM Capital India Limited
		(formerly Northgate Capital Asia (India) Limited)
		Religare Capital Markets International (Mauritius) Limited
		Religare Capital Markets International (UK) Limited
		Religare Capital Markets (Europe) Limited
		Religare Capital Markets (UK) Limited
		Religare Capital Markets Corporate Finance Pte Limited
		Religare Capital Markets Inc.
		Charterpeace Limited
		Religare Capital Markets (Hong kong) Ltd.
		Tobler (Mauritius) Limited
		Tobler (UK) Limited
		Kyte Management Limited
		Religare Capital Markets (Singapore) Pte Limited
		Bartleet Religare Securities (Private) Limited
		Bartleet Asset Management (Private) Limited
		Strategic Research Limited
		Bartleet Wealth Management (Private) Limited
		(formerly Religare Bartleet Capital Markets (Private) Limited)
		Religare Global Asset Management Inc.
		Religare Wealth Management Limited
		Religare Credit Advisors LLP
		Argil Advisors LLP
		(formerly Cerestra Capital Advisors LLP)
Religare Heal Fund Advisors LLP		
Religare Commodity DMCC, Dubai		
Religare Insurance Limited		
Religare Business Solutions Limited		
4	Individuals owning, directly or indirectly, interest in the voting power that gives them control	Mr. Malvinder Mohan Singh Mr. Shivinder Mohan Singh
5	Key management personnel	Mr. Anuj Gulati
6	Enterprises over which key(s) and (b) are able to exercise significant influence with whom transactions have taken place	Finserve Shared Services Limited
		Healthore Technologies Limited
		Spectrum Voyages Private Limited (Formerly known as Ligare Travels Private Limited)
		Dion Global Solutions Limited
		SRL limited
		RHC Holding Private Limited
		Fortis Clinical Research Ltd
		RHC IT Solutions Private Limited
		RWL Health World Limited
		Escorts Heart Institute & Research Centre
		Fortis Healthcare Limited
		Fortis Hospital Limited
		Fortis Malar Hospital
		Hiranandani Healthcare Private Limited
		Fortis C-DOC HEALTHCARE LIMITED
		Ligare Voyages Limited
		International Hospital Limited
		Fortis Health Management Ltd



Schedules forming part of financial statements

22 Summary of significant related party transactions  
(As per AS-18 issued by ICAI)

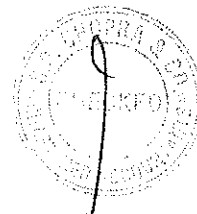
S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	(₹ '000)	
				As at 31st March, 2017 / For the year ended 31st March, 2017	As at 31st March, 2016 / For the year ended 31st March, 2016
1	Religare Enterprises Limited	Holding Company	Allocation of Equity Shares	450,342.6	1,125,000.0
			Expense Reimbursement by Religare Enterprises Limited	-	4.0
			Expense Reimbursement to Religare Enterprises Limited	4,081.9	40,561.0
			Receipt of Premium	49.7	249.0
			Payable	975.8	5,377.2
			Other Advances	-	-
			Premium Received in Advance / Cash Deposit	173.3	26.0
			Security Deposit Payable	200.0	-
			Security Deposit Received	100.0	100.0
2	Religare Finvest Limited	Fellow Subsidiary	Expense Reimbursement by Religare Finvest Limited	15.7	107.0
			Expense Reimbursement to Religare Finvest Limited	564.8	1,539.8
			Receipt of Premium	27,774.0	10,668.9
			Refund of Premium	-	7.5
			Commission Expenses	1,030.4	10,952.3
			Commission Receivable	51.7	1,714.3
			Payable	119.2	792.9
			Premium Received in Advance / Cash Deposit	533.7	34.8
			Proceeds from Sale of Assets	-	70.5
Other Advances	-	-			
3	Religare Support Services Limited (Formerly known as REL Infrafacilities Limited)	Fellow Subsidiary	Reimbursement of Expenses to (Allocation of Expenses by) Religare Support Services Limited	91,170.9	134,433.2
			Expense Reimbursement by Religare Support Services Limited	-	15.1
			Premium Received in Advance / Cash Deposit	273.3	-
			Purchase of Fixed Asset	39.8	-
			Receipt of Premium	1,052.0	500.0
Payable	6,008.1	11,488.9			
4	Religare Securities Limited	Fellow Subsidiary	Expense Reimbursement by Religare Securities Limited	101.0	187.6
			Expense Reimbursement to Religare Securities Limited	4,164.7	4,880.8
			Receipt of Premium	14,674.8	15,860.4
			Commission Expenses	15,294.7	11,355.8
			Commission Payable	4,785.8	1,040.8
			Payable	978.9	1,844.2
			Premium Received in Advance / Cash Deposit	244.4	1,053.1
			Refund of Premium	-	61.0
5	Religare Commodities Limited	Subsidiary of Fellow Subsidiary	Expense Reimbursement by Religare Commodities Limited	-	22.9
			Expense Reimbursement to Religare Commodities Limited	4.8	73.8
			Receipt of Premium	2,422.2	3,475.2
			Refund of Premium	-	150.1
			Payable	2.3	26.1
Premium Received in Advance / Cash Deposit	85.4	259.2			
6	Religare Capital Markets Limited	Fellow Subsidiary	Expense Reimbursement to Religare Capital Markets Limited	17.5	78.3
			Expense Reimbursement by Religare Capital Markets Limited	-	4.0
			Refund of Premium	-	28.4
			Receipt of Premium	919.1	500.3
			Payable	0.0	43.8
Premium Received in Advance / Cash Deposit	32.4	10.3			
7	Religare Housing Development Finance Corporation Limited	Subsidiary of Fellow Subsidiary	Receipt of Premium	4,056.2	584.6
			Refund of Premium	-	0.9
			Premium Received in Advance / Cash Deposit	56.2	1.3
			Other Receivables	20.3	-
			Other Payable	-	9.0
			Reimbursement of Expenses to Other Companies	-	21.9
			Reimbursement of Expenses by Religare Housing Development Finance Corporation Limited	66.5	37.4
8	Religare Comtrade Limited	Subsidiary of Fellow Subsidiary	Receipt of Premium	147.8	126.0
			Refund of Premium	-	7.1
			Premium Received in Advance / Cash Deposit	41.6	34.2



Schedules forming part of financial statements

22 Summary of significant related party transactions  
(As per AS-18 issued by ICAI)

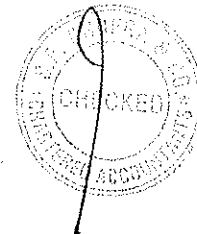
					(₹ '000)	
S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	As at 31st March, 2017 / For the year ended 31st March, 2017	As at 31st March, 2016 / For the year ended 31st March, 2016	
9	Finserve Shared Services Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Expense Reimbursement by Finserve Shared Services Limited	-	78.1	
			Reimbursement of Expenses to (Allocation of Expenses by) Finserve Shared Services Limited	-	36,275.0	
			Receipt of Premium	-	1,204.1	
			Refund of Premium	-	1,000.7	
			Receivable	31.2	19.1	
			Premium Received in Advance / Cash Deposit	-	15.9	
10	Healthore Technologies Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Premium Received in Advance / Cash Deposit	-	32.5	
			Receivables	7.5	-	
			Refund of Premium	-	-	
11	Spectrum Voyages Private Limited (Formerly known as Ligare Travels Private Limited)	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Travelling and Business Promotion Expenses	34,877.6	54,443.2	
			Advances against Travel Booking/Receivable	3,462.8	1,014.7	
12	Dion Global Solutions Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Technical and Professional Expenses	2.2	-	
			Software Development Expenses	-	92.1	
			Receipt of Premium	92.1	92.3	
			Refund of Premium	-	329.1	
			Premium Received in Advance / Cash Deposit	40.9	26.4	
13	SRL limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Medical Charges	303.7	478.8	
			Claims payment	10,386.6	5,936.1	
			Marketing Expenses	483.7	-	
			Payable	485.0	-	
			Premium Received in Advance / Cash Deposit	-	-	
14	Religare Wealth Management Limited	Subsidiary of Fellow Subsidiary	Receipt of Premium	2,036.1	2,432.9	
			Refund of Premium	-	14.5	
			Premium Received in Advance / Cash Deposit	84.8	66.4	
			Commission Expenses	156.6	105.8	
			Commission Payable	3.7	12.2	
15	RHC Holding Private Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Allocation Of Expenses By Other Companies	3,119.0	3,276.7	
			Branding Expenses	-	-	
			Claims Payment	-	-	
			Premium Received in Advance / Cash Deposit	58.9	-	
			Receivable	-	5.3	
			Receipt of Premium	3,765.0	-	
16	Fortis Clinical Research Ltd	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Receipt of Premium	-	39.1	
			Refund of Premium	-	33.4	
			Premium Received in Advance / Cash Deposit	0.0	0.0	
17	RHC IT Solutions Private Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Receipt of Premium	-	-	
			Refund of Premium	-	96.6	
			Premium Received in Advance / Cash Deposit	2.0	0.4	
18	RWL Health World Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Refund of Premium	-	50.2	
			Premium Received in Advance / Cash Deposit	-	-	
19	Excorts Heart Institute & Research Centre	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	6,158.2	4,265.9	
20	Fortis Healthcare Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	8,393.8	7,747.9	
21	Fortis Hospital Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	75,236.2	57,228.8	
22	Fortis Malar Hospital	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	1,315.8	1,880.2	



Schedules forming part of financial statements

22 Summary of significant related party transactions  
(As per AS-18 issued by ICAI)

(R '000)					
S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	As at 31st March, 2017 / For the year ended 31st March, 2017	As at 31st March, 2016 / For the year ended 31st March, 2016
23	Hiranandani Healthcare Private Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	4,280.5	2,768.7
24	FORTIS C-DOC HEALTHCARE LIMITED	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	1,930.3	606.6
25	Religare Venture Capital Ltd.	Subsidiary of Fellow Subsidiary	Other Receivables	-	2.7
			Receipt of Premium	635.0	-
			Premium Received in Advance / Cash Deposit	78.5	-
			Reimbursement of Expenses by Religare Venture Capital Ltd	-	2.4
26	Ligare Voyages Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Receipt of Premium	-	-
			Refund of Premium	119.7	191.5
			Rent & office Maintenance	398.5	2,375.7
			Premium Received in Advance / Cash Deposit	-	119.7
27	Mr. Anuj Gulati	Key Management Personnel	Remuneration	53,281.3	42,996.0
			Receipt of Premium	20.6	30.6
			Claims payment	20.1	-
			Refund of Premium	-	-
28	International Hospital Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	821.4	1,690.3
29	Fortis Health Management Ltd	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	380.7	165.8
30	Religare Credit Advisors LLP	Subsidiaries of Fellow Subsidiaries	Reimbursement of Expenses by Other Companies	-	7.3
			Premium Received in Advance / Cash Deposit	21.2	-
			Receipt of Premium	549.6	-
			Other Receivables	3.8	3.8
31	Argl Advisors LLP	Subsidiaries of Subsidiaries	Premium Received in Advance / Cash Deposit	-	1.7
			Refund of Premium	1.7	-
32	RGAM Investment Advisers Private Ltd	Fellow Subsidiary Companies	Receipt of Premium	60.1	-
			Premium Received in Advance / Cash Deposit	5.0	-
33	Crestra Advisor Limited	Subsidiaries of Fellow Subsidiaries	Receipt of Premium	410.1	-



23 Employee Benefits

A. Gratuity and Leave Encashment

The following tables summarize the components of the net employee benefit expenses recognized in the Profit and Loss Account, the fund status and amount recognized in the balance sheet for the gratuity and leave encashment, and give the disclosure relating to actuarial valuation of leave encashment and gratuity liability

(₹ '000)

Disclosures relating to actuarial valuation of Leave encashment and gratuity liability:

	Leave Encashment		Gratuity	
	2016-17	2015-16	2016-17	2015-16
<b>I Assumptions</b>				
Mortality	Indian Assured Lives Mortality (2006-08) Ult*	Indian Assured Lives Mortality (2006-08) Ult*	Indian Assured Lives Mortality (2006-08) Ult*	Indian Assured Lives Mortality (2006-08) Ult*
Discount Rate	6.25%	7.05%	6.25%	7.05%
Rate of increase in compensation	6.00%	6.00%	6.00%	6.00%
Rate of return(expected) on plan assets	NA	NA	6.25%	7.05%
Withdrawal rates	18-35: 65% p.a., 36-45: 45% p.a., 46 and above: 25% p.a. and for CEO & + 10%	18-35: 65% p.a., 36-45: 45% p.a., 46 and above: 25% p.a. and for CEO & + 10%	18-35: 65% p.a., 36-45: 45% p.a., 46 and above: 25% p.a. and for CEO & + 10%	18-35: 65% p.a., 36-45: 45% p.a., 46 and above: 25% p.a. and for CEO & + 10%
Expected average remaining working lives of employees	1.98	1.83	1.98	1.83
<b>II Changes in present value of obligations</b>				
PBO at beginning of year	26,357.93	18,553.00	20,145.31	12,708.00
Interest Cost	1,291.42	1,010.63	1,378.95	935.66
Current Service Cost	12,918.51	8,203.90	4,634.08	2,954.45
Benefits Paid	16,079.96	11,025.12	1,171.41	1,270.06
Actuarial gain/(loss) on obligation	(9,726.62)	(9,615.52)	(11,080.07)	(4,817.27)
PBO at end of year	34,214.53	26,357.93	36,067.01	20,145.31
<b>III Changes in fair value of plan assets</b>				
Fair Value of Plan Assets at beginning of year			10,805.62	10,613.00
Expected Return of Plan Assets			1,049.73	882.04
Contributions made	N.A	N.A	9,339.70	2,095.00
Benefits paid			1,171.41	1,270.06
Actuarial gain / (loss) on plan assets			1,074.20	(1,514.36)
Fair Value of Plan Assets at end of year			21,097.84	10,805.62
<b>IV Fair Value of Plan Assets</b>				
Fair Value of Plan Assets at beginning of year	-	-	10,805.6	10,613.0
Actual Return of plan assets	-	-	2,123.9	(632.3)
Contributions made	-	-	9,339.7	2,095.0
Benefit paid	-	-	1,171.4	1,270.1
Fair Value of Plan Assets at end of year	-	-	21,097.8	10,805.6
<b>V Actuarial Gain/(loss) Recognised</b>				
Actuarial Gain/(loss) for the year (Obligation)	(9,726.62)	(9,615.52)	(11,080.07)	(4,817.27)
Actuarial Gain/(loss) for the year (Plan Assets)	N.A	N.A	1,074.20	(1,514.36)
Total Gain/(Loss) for the year	(9,726.62)	(9,615.52)	(10,005.9)	(6,331.6)
Actuarial Gain/(loss) Recognised for the year	(9,726.62)	(9,615.52)	(10,005.9)	(6,331.6)
Unrecognised Actuarial Gain / (Loss) at the end of year	NIL	NIL	NIL	NIL
<b>VI Amounts to be recognised in the balance sheet</b>				
PBO at the end of year	34,214.53	26,357.93	36,067.0	20,145.3
Fair Value of Plan Assets at end of year	N.A	N.A	21,097.8	10,805.6
Funded Status deficit/(surplus)	34,214.5	26,357.9	14,969.2	9,339.7
Unrecognised Actuarial Gain / (Loss)	NIL	NIL	NIL	NIL
Net (Asset)/Liability recognised in the balance sheet	34,214.5	26,357.9	14,969.2	9,339.7
<b>VII Expense Recognised</b>				
Current Service Cost	12,918.5	8,203.9	4,634.1	2,954.5
Interest Cost	1,291.4	1,010.6	1,379.0	935.7
Expected Return on Plan Assets	N.A	N.A	(1,049.7)	(882.0)
Net Actuarial Loss / (Gain) recognised for the year	9,726.6	9,615.5	10,005.9	6,331.6
Expense recognised in the statement of P&L A/c	23,936.6	18,830.1	14,969.2	9,339.7
<b>VIII Movements in the liability recognised in Balance Sheet</b>				
Opening Net Liability	26,357.9	18,553.0	9,339.70	2,095.00
Expenses as above	23,936.6	18,830.1	14,969.2	9,339.7
Benefits paid/Contribution made	16,080.0	11,025.1	9,339.7	2,095.0
Closing Net Liability	34,214.5	26,357.9	14,969.2	9,339.7
<b>IX Current Liability / Non current liability</b>				
Current Liability	16,673.3	13,535.3	12,734.24	6,329.18
Non current liability	17,541.2	12,822.6	2,234.97	3,010.52
Closing Net Liability	34,214.5	26,357.9	14,969.2	9,339.7



Schedules forming part of financial statements

**Employee's Benefits – Gratuity Experience Adjustment**

(₹ '000)

	Financial Year Ending 31.03.2013	Financial Year Ending 31.03.2014	Financial Year Ending 31.03.2015	Financial Year Ending 31.03.2016	Financial Year Ending 31.03.2017
Benefit obligation	4,723.1	8,558.0	12,708.0	20,145.3	36,067.0
Fair Value of Plan Assets	3,519.2	5,163.0	10,613.0	10,805.6	21,097.8
Funded Status Deficit / (Surplus)	1,203.8	3,395.0	2,095.0	9,339.7	14,969.2
Experience Adjustment on plan liabilities (loss)	457.1	(3,063.4)	(1,681.0)	(373.7)	(10,370.1)
% of plan liabilities	9.68%	-35.80%	-13.23%	-1.85%	-28.75%
Experience Adjustment on plan Assets (loss)	200.5	492.5	1,712.0	(1,514.4)	1,074.2
% of plan Assets	5.70%	9.54%	16.13%	-14.01%	5.09%
Actuarial Gain / Loss due to change in Assumptions	NA	153	(249)	(4,443.6)	(710.0)

**Employee's Benefits – Leave Encashment Experience Adjustment**

(₹ '000)

	Financial Year Ending 31.03.2013	Financial Year Ending 31.03.2014	Financial Year Ending 31.03.2015	Financial Year Ending 31.03.2016	Financial Year Ending 31.03.2017
Benefit obligation	7,414.6	13,457.0	18,553.0	26,357.9	34,214.5
Fair Value of Plan Assets	-	-	-	-	-
Funded Status Deficit / (Surplus)	7,414.6	13,457.0	18,553.0	26,357.9	34,214.5
Experience Adjustment on plan liabilities (loss)	2,980.0	(3,517.0)	(1,821.0)	(9,267.9)	(9,179.3)
% of plan liabilities	40.19%	-26.13%	-9.82%	-35.16%	-26.83%
Experience Adjustment on plan Assets (loss)	NA	NA	NA	NA	NA
% of plan Assets	NA	NA	NA	NA	NA
Actuarial Gain / (Loss) due to change in Assumptions	NA	158.0	(250.0)	(347.6)	(547.3)

**B Defined Contribution Plan**

The Company's employees are covered by Statutory Provident Fund, Employee State Insurance and Employee Labour Welfare Fund to which the Company makes a defined contribution measured as fixed percentage of Salary. During the year amount of ₹ 70,385 thousands (Previous Year ₹ 53,560 thousands) has been charged to Revenue or Profit and Loss Account towards contribution to above schemes/benefits.

**24 Deferred Tax**

In the absence of virtual certainty regarding availability of the sufficient future taxable income to set-off the taxable accumulated business losses in future, within allowable period, the deferred tax assets on account of timing differences as stipulated in Accounting Standard 22 on "Accounting for Taxes on Income" has not been recognized.

**25 Earnings Per Share**

Basic earnings per equity share have been computed by dividing net profit (loss) after tax by the weighted average number of equity shares outstanding for the year.

(₹ '000)

Particulars	Units	Year ended 31.03.17	Year ended 31.03.16
a Net profit/(loss) after tax	₹ in '000s	21,518.0	(788,389.9)
Weighted average of number of equity shares used in computing basic earnings per share	No. of Shares in '000s	494,148.9	393,727.1
b No. of shares in			
c Basic/Diluted earnings per share (a/b)	₹	0.04	(2.00)

Impact of ESOPs has not been considered to calculate diluted earning per share as fair market value and Exercisable price per option is same as on 31st March 2017.

**26 In pursuant to circular 067 dated 28th March, 2008 issued by IRDA, following operating expenses are separately disclosed**

(₹ '000)

Operating expenses	Year ended 31.03.17	Year ended 31.03.16
Electricity and Water	21,342.4	22,988.2
Medical Charges-Policy Issuance	17,327.1	36,072.4

**27 Expenses of Management**

As per the IRDA's Order No.: IRDA/F&A/ORD/EMT/042/03/2013 dated 04-Mar-2013, the Company has been exempted from necessary compliances required u/s 40C(1) of the Insurance Act, 1938 read with Rule 17E of the Insurance Rules, 1939 for the first five years of its operations.



Schedules forming part of financial statements

28 Sector Wise Business

Disclosure of Sector wise business based on Gross Direct Written Premium (GWP) as per Insurance Regulatory and Development Authority (Obligations of Insurers to Rural or Social Sectors) Regulations 2002 is as under:

Business Sector Year ended 31.03.2017	Year ended 31.03.17					
	GWP (₹ '000s)	No. of Lives	No. of Policies	% of GWP	% of No. of Lives	% of No. of policies
Rural	489,077,347.6	188,519.0	43,637.0	6.73%	9.17%	8.83%
Social	7,733,875.2	42,814.0	67.0	0.11%	2.08%	0.01%
Total	7,267,423,191.3	2,056,619.0	494,137.0	100.00%	100.00%	100.00%

Business Sector Year ended 31.03.2016	Year ended 31.03.16					
	GWP (₹ '000s)	No. of Lives	No. of Policies	% of GWP	% of No. of Lives	% of No. of policies
Rural	277,886.6	167,465.0	22,119.0	5.52%	10.84%	7.02%
Social	2,594.1	86,265.0	-	0.05%	5.58%	0.00%
Total	5,033,223.4	1,545,482.0	314,925.0	100.00%	100.00%	100.00%

29 Disclosure of Fire and Marine Revenue accounts:

As the Company operates in single insurance business class viz. Health Insurance Business, the reporting requirements as prescribed by IRDA with respect to presentation of fire and Marine Insurance revenue accounts are not applicable.

30 Premium Deficiency Reserve

The Appointed Actuary has reviewed the expected claims ratio including claims related expense. As the expected claims ratio are well within 100%, no premium deficiency reserve has been created.

31 Actuarial valuation of claims where claims period exceeds four years

Currently the Company does not offer any product where the claim payment term exceeds four years. Hence, no actuarial assumptions have been disclosed.

32 Micro Small and Medium Enterprises

There is no Micro, Small and Medium Enterprise to which the Company owes dues, which are outstanding for more than 45 days during the year ended March 31, 2017 and March 31, 2016. This information as required to be disclosed under Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the Company.

33 Share Capital

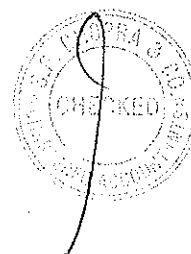
During the year the Company has increased its authorized share capital from ₹ 500 Crores to ₹ 800 Crores. The Company has allotted ₹ 49.68 crores worth of equity shares.

34 Penal Actions Details by Various Government Authorities

IRDA circular no 005/IRDA/F&A/CIR/MAY-09 requires disclosure as per given format in respect of penal actions taken by various Government Authorities.

(₹ in Lacs)

5.No. Authority	Non-Compliance/ Violation	Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced
1 Insurance Regulatory and Development Authority	-	-	-	-
2 Service Tax Authorities	-	-	-	-
3 Income Tax Authorities	-	-	-	-
4 Any Other Tax Authorities	-	-	-	-
5 Enforcement Directorate / Adjudicating Authority / Tribunal or any Authority under FEMA	-	-	-	-
6 Registrar of Companies/ NCLT/ CLB/ Department of Corporate Affairs or any Authority under Companies Act, 2013	-	-	-	-
7 Penalty awarded by any Court/ tribunal for any matter including claim settlement but excluding Compensation	-	-	-	-
8 Securities and Exchange Board of India	-	-	-	-
9 Competition Commission of India	-	-	-	-
10 Any other Central/State/local Government/Statutory Authority	-	-	-	-

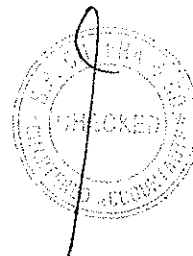


Schedules forming part of financial statements

35 Summary of Financial Statements:

S.No.	Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
(₹ in Lacs)						
<b>OPERATING RESULTS</b>						
1	Gross Premium Written	72,606.68	50,332.2	27,580.0	15,230.7	3,879.5
2	Net Earned Premium Income	48,400.17	28,772.7	15,372.3	8,164.4	1,308.0
3	Income from Investments (net)	3,317.02	2,470.8	1,266.1	557.3	84.2
4	Other Income	-	-	-	-	-
5	Total Income	51,717.19	31,243.6	16,638.4	8,721.7	1,392.1
6	Commission (Net) - Including Brokerage	(4,302.56)	(2,458.2)	1,989.8	1,274.7	219.7
7	Operating Expenses	32,093.86	25,705.1	15,720.7	9,731.6	4,602.4
8	Net Incurred Claims	24,450.90	16,471.9	9,396.7	6,524.8	1,318.6
9	Change in Unexpired Risk Reserve	4,320.31	7,194.6	7,532.5	4,157.7	2,154.9
10	Operating Profit/Loss	(525.01)	(8,475.3)	(10,468.7)	(8,809.4)	(4,748.5)
<b>NON-OPERATING RESULTS</b>						
11	Total Income under Shareholders Account	740.19	591.4	543.4	847.9	932.7
12	Profit/(loss) before tax	215.18	(7,883.9)	(9,925.3)	(7,961.5)	(3,815.8)
13	Provision for Tax	-	-	0.5	1.1	22.2
14	Profit/(Loss) after tax	215.18	(7,883.9)	(9,925.9)	(7,962.6)	(3,838.0)
<b>Miscellaneous</b>						
15	Policyholder's Account:					
	a) Total funds	42,711.45	31,623.58	20,980.10	8,095.3	2,826.1
	b) Total Investments					
	c) Yield on Investments	9.2%	9.4%	9.2%	9.0%	9.1%
16	Shareholder's Account:					
	a) Total funds	17,969.17	13,705.68	9,515.69	10,661.2	13,303.3
	b) Total Investments					
	c) Yield on Investments	8.0%	7.7%	8.8%	9.6%	9.1%
17	Paid Up Equity Capital	52,474.95	47,507.0	35,000.0	25,000.0	17,500.0
18	Net Worth *	22,287.17	17,104.0	12,480.9	12,421.0	12,882.9
19	Total Assets(Net)	74,939.51	57,387.0	39,952.0	26,135.5	22,508.5
20	Yield on total investments		8.9%	9.1%	9.2%	9.1%
21	Earning Per Share (₹)	0.04	(2.00)	(3.45)	(4.01)	(2.19)
22	Book value per Share (₹)	4.25	3.60	3.57	4.97	7.36
23	Total Dividend	-	-	-	-	-
24	Dividend Per share	-	-	-	-	-

\* including Fair Value Change Account



Schedules forming part of financial statements

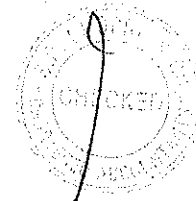
6 Employee Stock Option Plan issued by the Company

Type of Scheme	Employee Stock Option Scheme 2010*		
	Series-I	Series-II	Series-III
Date of grant	December 29, 2010	March 14, 2011	August 5, 2011
Number Granted	1,856,250	12,368,750	1,300,000
Contractual Life	4 yrs	4 yrs	4 yrs
Vesting Conditions	20% on expiry of 12 months from grant date	20% on expiry of 12 months from grant date	20% on expiry of 12 months from grant date
	20% on expiry of 24 months from grant date	20% on expiry of 24 months from grant date	20% on expiry of 24 months from grant date
	20% on expiry of 36 months from grant date	20% on expiry of 36 months from grant date	20% on expiry of 36 months from grant date
	40% on expiry of 48 months from grant date	40% on expiry of 48 months from grant date	40% on expiry of 48 months from grant date
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

\* Options including numbers of RHICL Employees and REL Seniors

Type of Scheme	Employee Stock Option Scheme 2014		
	Series-I	Series-II	Series-III
Date of grant	July 28, 2014	April 27, 2015	July 4, 2015
Number Granted	9,575,000	7,780,000	1,983,500
Contractual Life	3 yrs	3 yrs	3 yrs
Vesting Conditions	33% on expiry of 12 months from grant date	33% on expiry of 12 months from grant date	33% on expiry of 12 months from grant date
	33% on expiry of 24 months from grant date	33% on expiry of 24 months from grant date	33% on expiry of 24 months from grant date
	34% on expiry of 36 months from grant date	34% on expiry of 36 months from grant date	34% on expiry of 36 months from grant date
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	Employee Stock Option Scheme 2014			
	Series-IV	Series-V	Series-VI	Series-VII**
Date of grant	September 30, 2015	November 30, 2015	February 2, 2016	March 30, 2016
Number Granted	3,111,500	2,892,550	2,224,080	1,498,150
Contractual Life	3 yrs	3 yrs	3 yrs	3 yrs
Vesting Conditions	33% on expiry of 12 months from grant date	33% on expiry of 12 months from grant date	33% on expiry of 12 months from grant date	33% on expiry of 12 months from grant date
	33% on expiry of 24 months from grant date	33% on expiry of 24 months from grant date	33% on expiry of 24 months from grant date	33% on expiry of 24 months from grant date
	34% on expiry of 36 months from grant date	34% on expiry of 36 months from grant date	34% on expiry of 36 months from grant date	34% on expiry of 36 months from grant date
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10	10
Estimated fair value of share granted	10	10	10	10



Schedules forming part of financial statements

Type of Scheme	CEO Scheme 2014			
	Category-1 (in lieu of surrender of Options granted under 2010 Scheme )	Category-1 (new Grant)	Category-2	Category-3
Date of grant	July 28, 2014	July 28, 2014	July 28, 2014	July 28, 2014
Number Granted	2,000,000	2,285,714	1,331,250	7,500,000
Contractual Life	1 yr	3 yrs	1 yr	
Vesting Conditions	100% on expiry of 12 months from grant date	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	31 Mar'16
		33% on expiry of 24 months from grant date		
		34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10	10
Estimated fair value of share granted	10	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	April 27, 2015	April 27, 2015	April 27, 2015
Number Granted	1,714,286	668,750	4,500,000
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	April 27, 2016
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	July 4, 2015	July 4, 2015	July 4, 2015
Number Granted	428,571	0	857,143
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	July 4, 2016
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

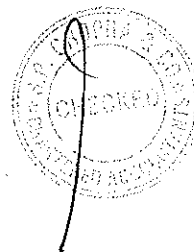


Schedules forming part of financial statements

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	September 30, 2015	September 30, 2015	September 30, 2015
Number Granted	428,571	0	857,143
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	September 30, 2016
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	November 30, 2015	November 30, 2015	November 30, 2015
Number Granted	428,571	0	857,143
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	November 30, 2016
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	February 2, 2016	February 2, 2016	February 2, 2016
Number Granted	428,571	0	857,143
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	February 2, 2017
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10



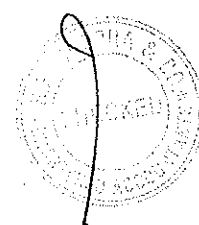
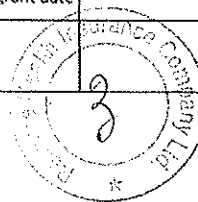
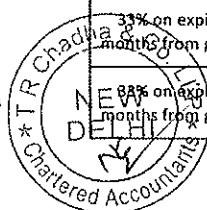
Schedules forming part of financial statements

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2***	Category-3
Date of grant	March 30, 2016	March 30, 2016	March 30, 2016
Number Granted	428,571	714,285	857,143
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	March 30, 2017
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	June 30, 2016	June 30, 2016	June 30, 2016
Number Granted	407,143		814,286
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	June 30, 2017
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	March 30, 2017	March 30, 2017	March 30, 2017
Number Granted	162,297		324,593
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	March 30, 2018
	33% on expiry of 24 months from grant date		
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Type of Scheme	CEO Scheme 2014		
	Category-1 (new Grant)	Category-2	Category-3
Date of grant	March 31, 2017	March 31, 2017	March 31, 2017
Number Granted	245,145		490,291
Contractual Life			
Vesting Conditions	33% on expiry of 12 months from grant date	100% on expiry of 12 months from grant date	March 31, 2018
	34% on expiry of 24 months from grant date		



Schedules forming part of financial statements

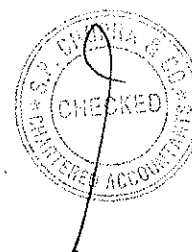
	34% on expiry of 36 months from grant date		
Method of Option Valuation	Net Asset Value Method	Net Asset Value Method	Net Asset Value Method
Exercise Price per option	10	10	10
Estimated fair value of share granted	10	10	10

Scheme	Number of Options Outstanding as on April 1st, 2016	Issued During the year	Cancellation of Options due to resignations / surrender 2016-17	Options Exercised 2016-17	Number of Options outstanding as on March 31st, 2017	Exercisable as at March 31st, 2017
<b>ESOP Scheme 2010</b>						
- Series-I	1,398,750		75,000	135,000	1,188,750	1,188,750
- Series-II	9,376,250		425,000	765,000	8,186,250	8,186,250
- Series-III	1,300,000				1,300,000	1,300,000
<b>ESOP Scheme 2014</b>						
- Series-I	8,725,000		152,000	660,000	7,913,000	5,065,500
- Series-II	7,485,000		1,609,500	379,500	5,496,000	1,636,800
- Series-III	1,983,500		295,200	64,350	1,623,950	506,055
- Series-IV	3,111,500		350,000	44,550	2,716,950	866,745
- Series-V	2,892,550		310,000	38,610	2,543,940	813,632
- Series-VI	2,224,080		116,850	75,022	2,032,208	620,374
- Series-VII**	1,498,150.00		51,875		1,446,275	477,271
- Series-VIII		1,843,200			1,843,200	-
- Series-IX		633,600			633,600	-
- Series-X		861,120			861,120	-
<b>CEO Scheme 2014</b>						
- Series-I	13,116,964				13,116,964	12,339,821
- Series-II	6,883,036				6,883,036	5,734,464
- Series-III	1,285,714				1,285,714	998,571
- Series-IV	1,285,714				1,285,714	998,571
- Series-V	1,285,714				1,285,714	998,571
- Series-VI	1,285,714				1,285,714	998,571
- Series-VII***	1,999,999				1,999,999	1,712,856
		1,221,429			1,221,429	-
		486,890			486,890	-
		735,436			735,436	-
<b>Total</b>	<b>67,137,635.00</b>	<b>5,781,675</b>	<b>3,385,425</b>	<b>2,162,032</b>	<b>67,371,853</b>	<b>44,442,802</b>

As the fair value of the shares at the date of grant of options is equal to the exercise price no amount has been charged to the Profit and Loss Account.

\*\*During last financial year Series VII- 644,472 grant was included in total grants pertaining REL options but the same has not been granted till date

\*\*\*The Company had received approval in current FY 2016-17 from IRDAI to grant 714,285 options to CEO for the financial year 2015-16.





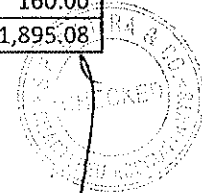
Schedules forming part of financial statements

37 Accounting Ratios prescribed by the IRDA

Performance Ratios	2016-17 (In Times / %)	2015-16 (In Times / %)
Gross Premium Growth Rate - Health	43%	72%
Gross Premium Growth Rate - PA	28%	173%
Gross Premium Growth Rate - Others	120%	708%
Gross Premium Growth Rate - Total	44%	82%
Gross Direct Premium to Net Worth	3.26	2.94
Growth Rate of Net Worth	30%	37%
Net Retention Ratio - Health	73%	71%
Net Retention Ratio - PA	65%	70%
Net Retention Ratio - Others	79%	86%
Net Retention ratio - Total	73%	71%
Net Commission ratio - Health	-8%	-7%
Net Commission ratio - PA	-11%	-11%
Net Commission ratio - Others	-7%	-1%
Net Commission Ratio - Total	-8%	-7%
Expenses of Management to Gross Direct Premium	56%	63%
Expenses of Management to Net Written Premium	78%	88%
Net Incurred claims to Net Earned Premium	51%	57%
Combined Ratio	103%	122%
Technical Reserves to Net Premium Ratio	0.66	0.73
Underwriting Balance Ratios	(0.08)	(0.38)
Operating Profit Ratio	-1%	-29%
Liquid Assets to Liability Ratio	0.57	0.37
Net Earning Ratio	0%	-22%
Return on Net Worth	1%	-46%
Available Solvency Margin (ASM) to Required Solvency Margin (RSM) ratio	1.91	1.85
NPA Ratio	NA	NA

38 Following Expense has been booked for various activities being carried out by Statutory auditors  
(₹ '000)

Particulars	For the Year Ended 31st March 2017	For the Year Ended 31st March 2016
Statutory Audit Fees	1,800.00	1,600.00
Tax Audit	75.00	75.00
Out of Pocket Expenses	141.57	60.08
Certification	250.00	160.00
Total	2,266.57	1,895.08



Schedules forming part of financial statements

39 Reinsurance ceded premium in Treaties with Net Premium rate (Net of Commission and Expense) is calculated by applying risk proportion on gross written premium. Difference between treaty rate and rate as arrived by applying risk proportion is recognised as Reinsurance Commission.

40 Provision for Free Look period

The provision for free look period is duly certified by the appointed actuary

41 Allocation of Expenses

All Operating Expenses except for Medical charges policy issuance as mentioned in Schedule 4 - " Operating Expenses related to Insurance business" have been allocated between Health, PA and Other in the proportion of Net Premium of respective business

42 The amount of foreign exchange loss debited to revenue account is 42.38 thousand (Previous year 6.4 thousand).

43 The figures have been rounded off to the nearest thousand, and the Previous year's figures have been regrouped / reclassified in the respective schedules and notes, wherever necessary to conform to the current year's classifications.

44 Basis of Amortization of Debt Securities

Accretion of discount and amortization of premium relating to debt securities is recognized over the holding/maturity period on a straight line basis and is recognized in the Revenue or Profit & Loss Account.

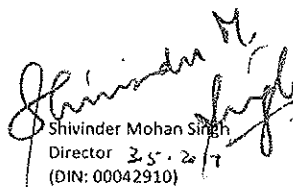
45 There is no other additional material information required to be disclosed pursuant to the provisions of the Companies Act 2013, The Insurance Act 1938, the insurance Regulatory and Development Authority Act 1999 and applicable regulation / circular / Orders etc.

For T.R. Chadha & Co. LLP  
Chartered Accountants  
Firm Regn No. : 006711N / N500028

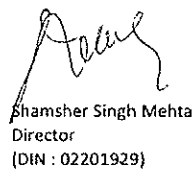
For S.P. Chopra & Co.  
Chartered Accountants  
Firm Regn. No. - 000346N

For and on behalf of the Board of Directors



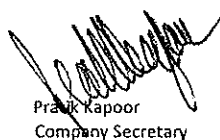
  
Shivinder Mohan Singh  
Director 3.5.2017  
(DIN: 00042910)

  
Anuj Gulati  
Managing Director & CEO  
(DIN: 00278955)

  
Shamsheer Singh Mehta  
Director  
(DIN : 02201929)

  
Pankaj Gupta  
Chief Financial Officer

Place : Gurugram  
Date : 29th April 2017

  
Pratik Kapoor  
Company Secretary

## Religare Health Insurance Company Limited



IRDA Registration number 148 dated 26 April, 2012

### Management Report

In accordance with the provisions of the Insurance Regulatory and Development Authority (IRDA) (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the Regulation) Management Report is submitted for the year ended 31<sup>st</sup> March 2017 :

1. Section 3A of the Insurance Act, 1938 has been amended by the Insurance Laws (Amendment) Act, 2015 to remove the process of annual renewal of the Certificate of Registration issued to Insurers under Section 3 of the Insurance Act, 1938 (amended by the Insurance Laws (Amendment) Act, 2015). However, it has been stated that Insurers shall continue to pay such annual fee as may be prescribed by the Regulations. Insurance Regulatory Development Authority of India ("IRDAI") in line with the above amendment issued a general circular stating that Certificate of Registration of the Insurers renewed in 2014, expiring in March 2015, shall continue to be in force from April 1, 2015 subject to payment of renewal fee.  
It is confirmed that renewal fees for FY 2017-18 has been paid.
2. It is certified that all the dues payable to the statutory authorities up to 31<sup>st</sup> March 2017 have been duly paid.
3. It is confirmed that the shareholding pattern during the year ended 31<sup>st</sup> March 2017 is in accordance with the statutory and regulatory requirements.
4. It is hereby declared that management has not directly or indirectly invested outside India the funds of the holders of policies issued in India.
5. The Company is maintaining the required solvency margins under the Insurance Act, 1938 (amended by the Insurance Laws (Amendment) Act, 2015).
6. It is certified that the values of all the assets have been reviewed on the date of Balance Sheet and in management's belief, the assets set forth in the Balance sheet are shown in the aggregate at amounts not exceeding their realizable or market value under the heading – "Loans", "Investments", (wherever applicable) "Agents Balances", "Outstanding Premiums", "Interest, Dividend and Rents Outstanding", "Interest", "Dividends and Rents accruing but not due", "Amounts due from other persons or Bodies carrying on insurance business", "Sundry Debtors ", "Bills Receivable", "Cash" and several items specified under "other Accounts".
7. The Investment Risk is managed by creating a portfolio of different asset classes and of varied maturities so as to spread the risk across a wide category of Investee companies. The Company has constituted an Investment Committee, which acts as the policy making body for the Investment operations. The Investment Committee lays down various internal policies and norms governing the functioning of the Investment Department. The Investment Committee periodically discusses the Investment strategy, portfolio structures, performance of the portfolio and related issues. The Investment policy is reviewed regularly in order to align the same with the Company business plans.



## Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012

8. It is confirmed that there were no operations of the Company outside India during the year ended 31<sup>st</sup> March 2017.

9. Ageing of claims outstanding and trends in settlement of claims are given below:-

a) Ageing of Claims Outstanding:\*

Financial Year 2015-16:

Age	Number of Claims**	Amount (₹ in Lakhs)
1 Month	21,700	2,805.9
1-3 Months	661	362.0
3-6 Months	567	387.8
6-12 Months	38	399.8

Financial Year 2016-17:

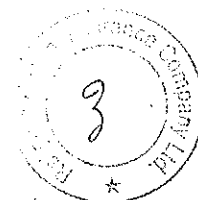
Age	Number of Claims**	Amount (₹ in Lakhs)
1 Month	42,472	5,101.11
1-3 Months	1,241	733.17
3-6 Months	1,208	642.47
6-12 Months	581	573.69

\* Excluding IBNR provisions, amounts payable to third party administrators.

\*\* Includes reimbursement and cashless claims outstanding.

b) Trend in Settlement of Claims:

Period	2016-17		2015-16		2014-15		Total	
	No. of Claims	₹ in Lakhs	No. of Claims	₹ in Lakhs	No. of Claims	₹ in Lakhs	No. of Claims	₹ in Lakhs
30 Days	127,256	25,437.38	110,338	17,891.43	78,547	8,878.15	316,141	52,206.96
30 Days to 6 Months	-	-	-	-	3,078	1,018.67	3,078	1,018.67
6 Months to 1 Year	-	-	-	-	18	7.56	18	7.56
1 Year to 5 Years	-	-	-	-	-	-	-	-
5 Years and Above	-	-	-	-	-	-	-	-
	127,256	25,437.38	110,338	17,891.43	81,643	9,904.38	319,237	53,233.19



## Religare Health Insurance Company Limited



IRDA Registration number 148 dated 26 April, 2012

10. As at 31<sup>st</sup> March 2017, the investments of the Company are mainly in Debt Securities, Bank Deposits, and Mutual Funds. As per the IRDA guidelines, all debt securities are considered as held to maturity and valued at historical cost subject to amortization and Mutual Fund investments are stated at their fair value, being the closing Net Asset Value as at balance sheet date and investments other than those mentioned above are valued at cost. Further, the market value for debt securities as at 31<sup>st</sup> March 2017 has been calculated as per Fixed Income Money Market & Derivatives Association (FIMMDA) Yield curve.
11. Investments are in accordance with the Insurance Act, 1938 (amended by the Insurance Laws (Amendment) Act, 2015) and Investment) Regulations, 2016. Investment Portfolio consists of Government Securities & State Government Securities (Sovereign Guarantee), State Govt. Guaranteed Loan, Infrastructure Bonds, Housing Sector Bonds, Debt Mutual Funds, unlisted equity shares and Deposits with various Scheduled Banks. There is no Non Performing Asset as at 31<sup>st</sup> March 2017.
12. In compliance with corporate governance guidelines for insurers in India 2016, below are disclosures as mandated by guidelines.

a. Financial and operating ratios:

Particulars	For the Year ended 31st March, 2017
Net Incurred Claims to Net Earned Premium ratio	51%
Net commission to Net written premium ratio	-8%
Expense of Management to net Written Premium ratio	78%

Note: Ratios are calculated basis formulae described in Master Circular on Preparation of financial statements of General insurance Business dated October 2012

b. Solvency ratio:

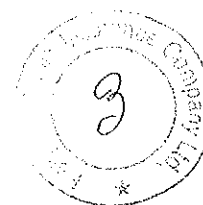
	₹ Lakhs
Total Available Solvency Margin (ASM)	20,838.3
Total Required Solvency Margin (RSM)	10,891
Solvency Ratio (Total ASM/Total RSM)	1.91

Note: Solvency Ratio is calculated basis formulae prescribed in IRDAI (Assets, Liabilities, and Solvency Margin of General Insurance Business) Regulations, 2016

c. Financial performance :

Particulars	For the Year ended 31st March, 2017
Gross Premium Growth Rate	44%
Growth rate of Net Worth	30%
Net worth as on 31 <sup>st</sup> march 17	₹ 22,287.2 Lakhs

Note: Ratios are calculated basis formulae described in Master Circular on Preparation of financial statements of General insurance Business dated October 2012



## Religare Health Insurance Company Limited



IRDA Registration number 148 dated 26 April, 2012

### d. Risk Management architecture

The company has a Board Approved Risk Policy which acts as a framework for the companies Risk Architecture and Framework. There are regular reviews at a Functional level to monitor the Risks defined at each Function/Process and corrective steps are immediately taken. The company has A Risk Committee as a part of its Board Committees which on a quarterly basis reviews the Risk Policy, Effectiveness of the Risk Management System and the Exposure to Key Risks that the company is exposed to.

### e. Details of number of claims intimated, disposed off and pending :

Claims Experience	Health	Overseas Travel	Personal Accident	Total
Claims O/S at the beginning of the period	2,492	106	101	2,699
Claims Reported during the period	167,333	1,280	409	169,022
Claims Settled during the period	145,961	738	248	146,947
Claims Repudiated during the period	12,176	392	116	12,684
Claims Closed during the period	6,466	68	12	6,546
Claims O/S at End of the period *	5,222	188	134	5,544
Less than 3 months	3,576	110	69	3,755
3 months to 6 months	1,142	43	23	1,208
6 months to 1 year	504	35	42	581
1 year and above	-	-	-	-

\* All Cashless Claims Outstanding are shown in settled as the Customer has already availed the service and the payment will be done to the hospital according to the terms of the Agreement

### f. Elements of remuneration package (including incentives) of MD & CEO and all other directors and Key Management Persons

Particulars	(₹ Lakhs)
	As at 31.03.2017
Salaries & Allowances	1,270.30
Contribution to Provident and other funds	38.7
Perquisites	3.27



## Religare Health Insurance Company Limited

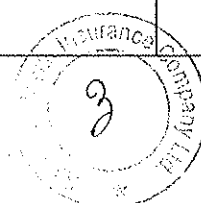


IRDA Registration number 148 dated 26 April, 2012

### g. Payments made to group entities from policyholders funds

(₹ Lakhs)

S. No	Name of the Related Party	Nature of Relationship with the Company	Description of Transactions / Categories	As at 31st March, 2017
1	Religare Enterprises Limited	Holding Company	Expense Reimbursement to Religare Enterprises Limited	40.8
2	Religare Finvest Limited	Fellow Subsidiary	Expense Reimbursement to Religare Finvest Limited	5.6
			Commission Expenses	10.3
3	Religare Support Services Limited	Fellow Subsidiary	Reimbursement of Expenses to (Allocation of Expenses by) Religare Support Services Limited	911.7
			Purchase of Fixed Asset	0.4
4	Religare Securities Limited	Fellow Subsidiary	Expense Reimbursement to Religare Securities Limited	41.6
			Commission Expenses	152.9
5	Religare Capital Markets Limited	Fellow Subsidiary	Expense Reimbursement to Religare Capital Markets Limited	0.2
6	Spectrum Voyages Private limited (formerly Known as Ligare Travels Limited)	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Travelling and Business Promotion Expenses / Advances	348.8
7	SRL limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Marketing Expenses	4.8
			Claims payment	103.9
			Medical Charges	3.0
8	Religare Wealth Management Limited	Subsidiary of Fellow Subsidiary	Commission Expenses	1.6
9	RHC Holding Private Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Rent & Maintenance Expenses	31.2



## Religare Health Insurance Company Limited



IRDA Registration number 148 dated 26 April, 2012

10	Ligare Voyages Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Rent & office Maintenance	4.0
11	Escorts Heart Institute & Research Centre	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	61.6
12	Fortis Healthcare Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	83.9
13	Fortis Hospitals Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	752.4
14	Fortis Malar Hospitals Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	13.2
15	Hiranandani Healthcare Private Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	42.8
16	Fortis C-Doc Healthcare Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	19.3
17	International Hospital Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	8.2





## Religare Health Insurance Company Limited

IRDA Registration number 148 dated 26 April, 2012

18	Fortis Health Management Limited	Enterprises over which Key Management Personnel / Relatives thereof are having Significant Influence	Claims Payment	3.8
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### 13. Payments made to companies and organizations in which directors are interested are as under:

Name of the Director	Entity in which Director is interested	Interested As	Nature of Payment	Amount of payment during the financial year (₹ in Lakhs)
Mr. Anuj Gulati	Gulati Agencies Private Limited	Director	Sale of Fixed Asset	1.0
Mr. Shivinder Mohan Singh	RHC Holding Private Limited	Director	Payment of rent to RHC Holding Private Limited	31.2
			Receipt of Premium	37.7

### 14. It is hereby confirmed:

- a. That the Financial Statements have been prepared in accordance with generally accepted accounting principles and policies, applicable accounting standards and current practices prevailing in the insurance industry and there are no material departures.
- b. That the management has adopted accounting policies and applied them consistently except for calculation of Unearned Premium Reserve. Unearned Premium Reserve represents that part of the net written premium (i.e. premium, net of reinsurance ceded) which is attributable to, and set aside for subsequent risks to be borne by the Company under contractual obligations on contract period basis or risk period basis, whichever is appropriate, and is created at 50% of the net written premium (excluding short term expired policy) of preceding twelve months as at the Balance Sheet date, in terms of option granted by the IRDA Circular No. IRDA/F&A/CIR/CPM/056/03/2016 dated 4th April, 2016. Management have made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the operating Profit or Loss of the Company for the year.
- c. That the management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act 1938 (amended by the Insurance Laws (Amendment) Act, 2015) and Companies Act 2013 (erstwhile Companies Act 1956) for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.



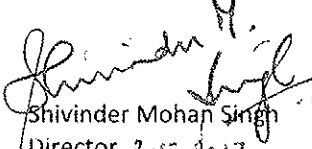
## Religare Health Insurance Company Limited




IRDA Registration number 148 dated 26 April, 2012

- d. As per the requirement of Circular No. IRDA /F&I /CIR /IFRS /038 /03 /2016 dated 1<sup>st</sup> March, 2016; This is to update that, The company prepared 1<sup>st</sup> Proforma Ind AS Financials for the period ending as at 31<sup>st</sup> December 2016 and submitted to the Authority. Also as mandated by circular company will submit proforma Ind AS Financials for the period ending as at 31<sup>st</sup> March, 2017 within the timelines specified by Authority.
- e. That the management has prepared the financial statements on a going concern basis.
- f. That the management has ensured that the internal audit system is in commensurate with the size and nature of business and is operating effectively.
- g. That the Company has a separate function called Fraud and Risk Investigation, to safeguard the assets for preventing and detecting fraud and other irregularities.

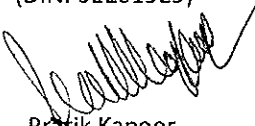
For and on behalf of the Board of Directors

  
Shivinder Mohan Singh  
Director 3-5-2017  
(DIN : 00042910)

  
Anuj Gulati  
Managing Director & CEO  
(DIN: 00278955)

  
Shamsheer Singh Mehta  
Director  
(DIN: 02201929)

  
Pankaj Gupta  
Chief Financial Officer

  
Pratik Kapoor  
Company Secretary

Place : Gurugram  
Date : 29<sup>th</sup> April 2017



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**Religare Health Insurance Company Limited**

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Correspondence Office: Vipul Tech Square, Tower C, 3rd Floor, Golf Course Road,  
Sec-43, Gurgaon-122009 (Haryana)



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